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The Premier European Journal for Professionals in the Pool & Spa Industry

IF YOU DO NOT COME TO DIGITAL, DIGITAL WILL COME TO YOU.

Connected objects are now a commercial reality. There is no doubt about it. The revenue generated in the swimming pool sector thanks to these objects is growing very quickly. However, business opportunities offered by the Internet of Things are still little known. Distribution networks, manufacturers and also pool constructors need to pay closer attention to this new form of interaction. A bounty is in the cards for the most curious and intrepid amongst them... as it is often the case.

Always looking for new trends, EuroSpaPoolNews offers to help you get a clearer picture of this revolution!

Find out more on page 4.

Vanina BIAGINI

Katrien WILLEMSE and her colleagues will be happy to welcome you on our stand B3 at the exhibition.



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The most prominent event of the UK Wet Leisure Industry Calendar

Winners of the 2018 British Pool & Hot Tub Awards will be revealed at the industry gala evening, held during SPATEX at the Ricoh Arena, Coventry (on 30th January 2018) with a guest appearance from British former track and field athlete, Sally Gunnell OBE DL.

Sally remains the only woman ever to hold four major track titles concurrently – Olympic, World, European and Commonwealth. Following her retirement from international athletics, Sally is a popular keynote speaker, television presenter and a passionate Health & Wellbeing Consultant. Sally will present the major awards of the evening.

The Industry Gala Evening brings together BISHTA and SPATA, the two UK industry trade associations in a joint event to highlight the achievements of the wet leisure industry, by showcasing the best examples of design, construction, installation and innovation from trade association approved companies. Along with providing a platform to drive press and consumer interest for the UK's Wet Leisure and Wellness Industry.

The evening is hosted by Rob Malone, supported by Alex Kemsley (BSPF President and BISHTA Chairman) and Richard Carrington (SPATA Chairman) to present the awards along with the awards category sponsors. This year is an exceptional year as British Swimming Pool Federation (BSPF) welcome their colleagues from the European Union of Swimming Pool and Spa Associations (EUSA) for the European Pool & Spa Awards hosted this year in Britain by the BSPF. These awards will be followed by the representation of the ISPE 2017 awards by the ISPE's President, John Cheek. [...]

Continued on page 2.



Sally GUNNELL

The EUSA Awards about to announce their winners

Each year, EUSA (European Union of Swimming Pool and Spa Associations) holds an awards ceremony to celebrate the amazing work of the National Association members. The events are usually held at a different pool and spa exhibition in Europe. The EUSA 2016 Awards were held at Forum Piscine, announcing 15 winners across 14 EUSA member countries. The 5th European Pool and Spa Awards are being held this year at SPATEX, in Coventry, England on Tuesday 30th January 2018. The winners from the 5 categories will be receiving their awards at the Industry Gala Dinner alongside the British Pool and Hot Tub Award winners.

The five categories are: Residential Outdoor Pools / Residential Indoor Pools / Residential Spas / Residential Hot Tubs / Residential Enclosures.

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EUSA AWARDS 2016 / Domestic Hot Tubs - Complete Spas

On the road again... with SCP EUROPE!

On the 28th, 29th and 30th of November, the charming seaside resort of Rovinj in Croatia hosted the 4th edition of SCP Europe's Sales Conferences & Vendor Showcase (ISC). During these three days, the Group's teams, POOLCORP's management, the world's leading manufacturers in the Pool and Wellness industry, as well as partner brands, attended a meticulously orchestrated programme.



Sylvia MONFORT

Sylvia Monfort, Managing Director of SCP Europe, greeted the 300 participants attending this biennial SCP Europe event at Rovinj. It was then the turn of Manny Perez de la Mesa, Chairman and Managing Director of POOLCORP, the American parent company, and Peter Arvan, COO, to take the floor to present their roadmap and areas for improvement to pursue SCP's industry-leading growth worldwide and in Europe.

All through these studious days, participants were able to visit the stands of partner exhibitor brands, attend conferences, technical trainings and meet their preferred suppliers, and also the SCP teams from 8 countries and 15 European sales offices, during high-quality discussions. [...]

Continued on page 2.

OASE: 50 years of automatic pool covers 1968 - 2018

The Belgian manufacturer of automatic pool covers, OASE, is celebrating its 50th anniversary this year. The company in Proven (Belgium), led today by its Chairman, Frédéric Claeys (photo), is one of the most experienced European suppliers in the field of swimming pool technology. 'The designer of motorized covers has become an intercontinental supplier' [...]



Frédéric CLAEYS

Read the chronology on page 5.

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► EUSA

Swimming pool and wellness associations from all over the world form an international alliance at aquanale



On 8 and 9 November 2017, representatives of swimming pool and wellness associations from 16 countries met in Cologne to form an international alliance of associations. The following countries were present at the "kick-off": Australia, Germany, France, Greece, Italy, Canada, Mexico, Austria, Portugal, Romania, Sweden, Switzerland, Spain, Turkey the UK and USA.

The hosts were Bert Granderath, Vice President of the German Bundesverband Schwimmbad & Wellness e.V. (bsw), bsw's Managing Director



Dieter C. Rangol, Andreas Petridis, President of the European Union of Swimming Pool and Spa Associations (EUSA), Chris Hayes, Managing Director of the British Swimming Pool Federation (BSPF) and Rich Gottwald, President and Managing Director of the American Association of Pool & Spa Professionals (APSP). Koelnmesse organised the meeting during the aquanale specialist international swimming pool and wellness exhibition.

It was agreed to jointly form an informal working group which is to bear the name of "World Alliance of Pool & Spa Associations (WAPSA)"

and which would be open to swimming pool and wellness associations worldwide. Initially, it is intended to concentrate on consolidating data and statistics from all the associations and to exchange training and development concepts and issues relating to safety.

Pooling expertise, expanding networks, assuring quality – Bert Granderath describes the aims of this international alliance with these words. Dieter C. Rangol adds: "A common structure can, for one thing, help the sector to improve its communication with politicians and government and for another, it can provide impetus for further PR and marketing activities."

"An alliance of national associations to promote and protect the interests of the pool & spa industry worldwide" – that is the joint mission. The upcoming meeting is to be held in November 2018 at Piscine Global in Lyons.

info@eusaswim.eu / www.eusaswim.eu

► BSPF - Stand A1

Continued from page 1

The most prominent event of the UK Wet Leisure Industry Calendar



Portrait Pools and Enclosures receiving their awards from the British Paralympian Swimmer Ellie Simmonds OBE – British Pool & Hot Tub Awards 2017.

About the British Pool & Hot Tub Awards

The mission of British Pool & Hot Tub Awards is to recognise the achievements of the wet leisure industry, by showcasing the best examples of design, construction, installation and innovation. Entries are received nationwide from members of BISHTA and SPATA who set standards governing the installation, construction and operation of hot tubs, swim and exercise spas, pools, spas, saunas and steam rooms. Along with establishing a Code of Ethics by which their members abide, the Trade Associations also give a voice to the industry at home and abroad.

With twenty-eight award categories, the British Pool & Hot Tub Awards reflects the types of pools, spas, wellness and hot tubs to suit all

kinds of budgets and tastes from the tranquil to the outstanding!

Entering the British Pool & Hot Tub Awards also opens the door to Europe! Award-winning companies are eligible to be shortlisted for the European Pool & Spa Awards hosted by EUSA (European Union of Swimming Pool and Spa Associations). Winning these awards shines a spotlight on the UK winners raising their profiles in the UK and across Europe.

Partners and Sponsors of the British Pool & Hot Tub Awards are; Astralpool UK, Calorex Heat Pumps, Certikin International, Compass Pools, Fairlock Pool Products, Golden Coast, Heatstar, ISPE, Nsure, OASE, Plastica, Pollet Pool Group, Sprayed Concrete Solutions, Bayrol Spa Time, Complete Pool Controls, Jacuzzi and Spa Crest Europe, Swimming Pool News and What Pool & Hot Tub Magazine.

The awards evening is held alongside SPATEX, the UK's largest Pool, Spa and Wellness Show, an event that sees companies from across the UK and overseas exhibiting their products and services, along with opportunities to network with colleagues. SPATEX is not only the UK's largest but is also the longest running dedicated swimming pool, spa and wellness exhibition. SPATEX is in the Ericsson Exhibition Hall at the Ricoh Arena, Coventry from 30th January to 1st February 2018. Meet the BSPF team on Stand A1 during SPATEX where you will be able to view the entries and award-winning images from the 2018 British Pool & Hot Tub Awards and the 2017 European Pool & Spa Awards.

Read more online on our website www.eurospapoolnews.com

admin@bspf.org.uk / www.bspf.org.uk

► SCP EUROPE - Stand C32, C35 & D30

Continued from page 1

On the road again... with SCP EUROPE !



If the tone was professional, the ambiance was a lot friendlier and was punctuated with festive moments, including the opening dinner devoted to a programme of Croatian festivities, in the presence of the Mayor of Rovinj, as was the closing Gala.

The high points succeeded each other, from the release of smiley balloons to the magnificent fireworks launched from a private beach... the welcoming of the new teams from the last

acquisitions in Croatia, but also in Malaga (Intermark / Kripsol), and the awards ceremony for Best Vendors of the Year, awarded to the best SCP Europe suppliers, and the Best Sales Centre, with prizes for the best SCP agencies of the year 2017.

Read more online on www.EuroSpaPoolNews.com

info.eu@scppool.com / www.sceurope.com

► CALOREX HEAT PUMPS – STAND C14

CALOREX's new brand logo part of the current evolution of the brand

Calorex have unveiled their new company logo as part of the ongoing evolution of the brand. Since their acquisition by Procuritas Capital Investors V in January 2016, which saw the company become part of the Dantherm Group with Dantherm A/S and then later Master and Aerial, a refresh of the logo was needed to reflect Calorex's new brand identity. With the support of Sean McKay, Managing Director of brand identity and creative design agency Beyond Media, they have chosen a new design that reflects a more modern look in the modern world. A new symbol, which is to represent energy flow, will be present on all their products and will give them a more distinguished look in the UK and across the world. The new logo is already visible on all digital channels and will become a permanent feature on all Calorex products over the next few months.



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► **GOLDEN COAST - Stand B18 & B32**

The 2017 Wet Leisure Survey to be disclosed at SPATEX

The Wet Leisure Survey was launched in 2011 on the initiative of Golden Coast in association with the BSPF (the British Swimming Pool Federation) inviting every business working in the wet leisure industry to respond to few online questions. Key trends emerging from the survey are an excellent tool for the industry "to get a snap shot of what business owners are experiencing and to identify any trends that may be happening" as Chris Hayes, MD of the BSPF explained.



Jamie Adams, MD of Golden Coast, when he created the Survey, pointed out the fact the Survey that: "Other industries and markets have facts, figures and statistics that are available to all and they help people make better decisions and grow better businesses."



At the beginning of 2018, it will be the seventh time that the survey results have been collated and analysed in order to be published in a report made freely available to the whole industry at SPATEX from both the BSPF and Golden Coast stands.

swimmer@goldenc.com / www.wetleisure.com

► **PENTAIR**

The way to win the discount prices war!



PENTAIR has developed the TradeGrade family of products to be sold exclusively by pool professional VIPs (brick-and-mortar retailers, pool builders and pool service professionals) and not online.

The range has been designed to provide them advantages to attract and maintain loyalty among their customers who are the first-wave adopters of the products in the Pentair line and, most of all, to strengthen their business.

Those exclusive tools allow boosting profitability, with more sales made with higher profits, while building better customer relationships. The consumer benefits are only available if products are purchased by this distribution channel.

Many products of the TradGrade family are eligible for consumer rebates that are not available through online retailers and benefit from exclusive technologies or Extra features compared to open-line models. Those products have longer warranties when installed or sold physically by qualified pool professionals.

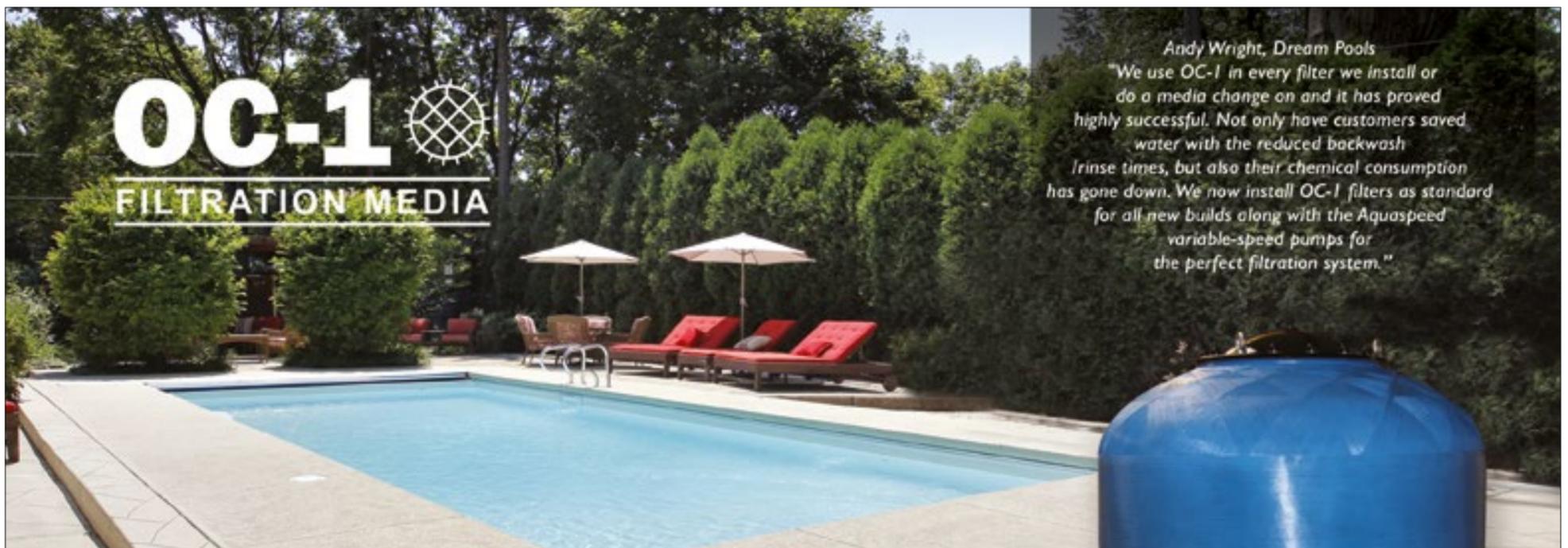
The pool professional VIPs also accumulate bigger Pentair Partner Incentive Program (PIP) point rewards.

With this specific range Pentair provides its partners the means to value their technical expertise in ensuring accurate equipment selection, configuration and maintenance, and to win against simple competition on discount prices.

View the new IntelliFlo VSD pump, the IntelliPool and the BlueStorm robot cleaner, among the other products of the TradeGrade range on www.pentairpooleurope.com



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► EUROSPAPOOLNEWS.COM - Stand B3

THE INTERNET OF THINGS:

what could change in the swimming pool sector?

What is the Internet of Things (IoT)?

In the field of connected objects, the figures put forward by forecasters make one's head spin. In 2017, some \$ 1.700 billion would have been spent on connected objects. According to the same study by the Gartner firm, the world should have more than 12 billion connected objects by 2018. While other studies estimate that by 2020 there will be, on an average, 30 connected objects in every household. So, connected to what then? To the internet of course! Before notifications are sent to your smartphone, the data from connected objects is transmitted through an internet network dedicated to them. This is the Internet of Things. What are the future challenges of this Internet of Things? What opportunities do these billions of pieces of data that circulate offer, and to whom? Some avenues to be explored...

A revolution for customer relations

Data from connected objects can be collected by various participants. Obviously, at the top of the list are pool owners or pool constructors who are interested in this data.

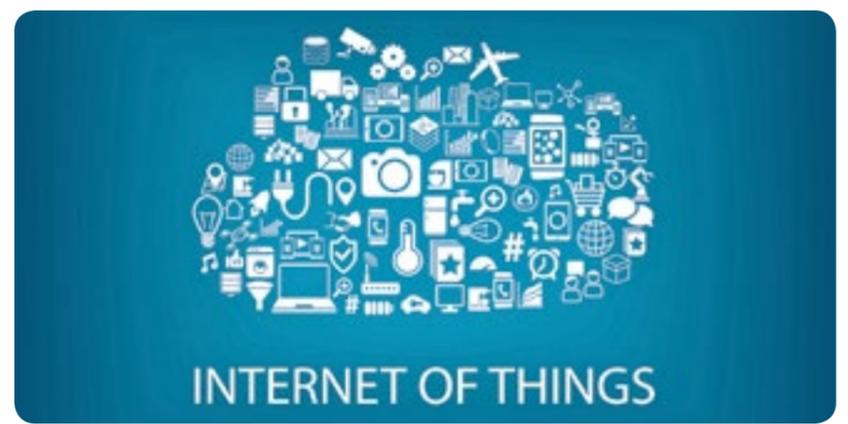
But this data can also be collected or resold directly to manufacturers. Fast-forward to 2025: 80% of the pools in France are connected. What a fantastic tool for manufacturers! They can use this data to manage their production and anticipate the needs of distributors. By comparing data to weather factors, manufacturers can also see how their products respond to weather conditions. In 2025, these pools will also be able to transmit information on how many times and when they are used according to geographical zones or types of pool. The same goes for spas. What a formidable database for research and development. With the Internet of Things, we do not simply guess the consumption patterns of customers, they can be obtained, and very precisely.

The IoT creates new needs around the pool

We are still in 2025, continuing our forecasting exercise. Connected objects have multiplied in the home and around the pool. Below are some examples of business opportunities.

Energy

With dozens of connected objects that operate continuously in the home, energy management will soon be a crucial domain. The Walloon foundation «The Factory», which has already supported Riot Labs and its connected floater, blue, did not make a mistake. The private investment fund also has great faith in the future of E-Peas.



This start-up specialises in Ultra-Low Power and develops technologies that significantly reduce the consumption of connected objects. This type of services is certainly bound to develop in the future.

Tutoring

Even if everyone can quickly understand the value of connected objects in the pool sector, configuring them and making optimum use of them is another matter. The pool constructor of tomorrow may well have to turn into a «digital expert» to build his business. Introducing the products, explaining how they function, and offering to collect data, are services that will multiply for pool constructors. As will helping the end consumer choose the right product from the wide array of connected objects available. The future will surely smile on professionals who have made the shift to the Internet of Things.

Troubleshooting

Remember though, that when one says «connected» one also says, «disconnected». These connected objects may need assistance for various reasons. Either because of a breakdown or for solving updating problems. All connected products need to be updated just like your (indispensable and very expensive) smartphone. While it is likely that many manufacturers will carry out updates remotely, others, on the other hand, will require the intervention of a third party. The pool constructor, for example?

Security

Last but not least, security in the Internet of Things is an important consideration. For example, the Linux programming language, currently used to develop connected objects, was found to be vulnerable 200 times in 2016. A vulnerable connected object makes it very easy for a hacker to collect an enormous amount of data that is more or less confidential and critical. A rigorous installation of these objects and a meticulous configuration of their connections should reduce these risks. Here again, it will often have to be done by a professional.



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► GOLDEN COAST - Stand B18 & B32

Golden Coast appoints Sales Director



Adam CLARK

In recognition of his exceptional customer commitment, Adam Clark has been appointed Golden Coast's Sales Director. Since joining Golden Coast in 2012, the former Sales Manager has demonstrated his unwavering commitment to the company, as well as its customers.

Managing Director, Jamie Adams, said: "We strive to be the very best we can be for our customers: from the products we sell to the people we employ. We expect the very best for our customers. Under Adam's leadership, we have seen the team achieve this and much more. We have every confidence that, in this new

role, he will continue to do an outstanding job."

Commenting on his new appointment, Adam said: "I'm truly grateful and humbled by this promotion. I would like to express my immense thanks to the Board of Directors, for the confidence they have placed in me."

"My job title may have changed, but, what hasn't is my determination that our customers benefit from industry-leading support. My aim is to ensure Golden Coast is the wet leisure industry's distributor of choice... and I'll do everything I can to achieve that."

In the new role, the father-of-two will oversee the company's technical sales team. This group of seven wet leisure experts works closely with installers to ensure they achieve the best results, whatever the project: from simple upgrades to complex, multimillion pound tenders.

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► DRYDEN AQUA - Stand C5

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► DARLLY EUROPE - Stand H11

New SaniStream, Direct Line Filtration System for spas

The Health & Safety Executive's recent publication «The control of legionella and other infectious agents in spa-pool systems», more commonly known as «HSG282», sets out specific and detailed guidelines for hot tubs installed in holiday let situations and places risk responsibility on holiday let owners and operators to ensure their installations are HSG282 compliant.

Section 76 of HSG282 deals with the specification of hot tubs installed in such a setting where used as part of a business activity. With regard to managing safe and hygienic water quality, Section 76 prescribes that hot tubs must be «disinfected using bromine or chlorine through the use of an inline disinfectant feeder». This ensures that the disinfectant is dosed continuously while the hot tub is in use or in a filter cycle, and avoids the peaks and - more pertinently - troughs in disinfectant levels that would occur by hand dosing or the use of floating type dispensers, which have to be safely removed and stored while bathers are using the hot tub - the precise time when continuous disinfection is needed the most.

The team at Darlly Europe, the UK's leading supplier of replacement hot tub filters, has invented a competitive and effective solution for HSG282 compliance for the majority of hot tubs on sale in the UK with the launch of their new SaniStream Direct Line Filtration System.

It is an inline dosing dispenser which allows for the continuous dosing of chlorine or bromine tablets or bromine granules. It is fully adjustable to allow for the regulation of sanitiser flow depending on the demands of the particular spa it is fitted in, and it does not require the modification of any of the hot tub's existing plumbing. It can be filled and, more crucially, refilled with regular suitably sized chlorine or bromine tablets from the client's regular supplier. This filtration System is designed to install in the void in the centre of an adapted Darlly filter cartridge, so that dosing is inline and continuous whenever the spa is in a filter cycle or in actual use - satisfying the key demands of HSG282 compliance. For example, the SC714 filter (also known commonly as PWW50), which fits 30% of all spas installed in the UK and is the most common filter sold in the country, will have a removable top to allow the SaniStream dispenser to be removed for refilling and reinstalling in the spa.

The design also allows easy access for inspection, refill or replacement, while keeping it locked away out of sight of consumers using the spa. Philip Moseley and Gil Gingell, directors at Darlly Europe, envisage that 90%+ of their replacement filter offering will be able to accept the new dispenser in the coming year, to allow the majority of spas sold in the UK to be converted to the new Filtration System. Not only will this open up the holiday let market enormously, but the Company forecast considerable demand for SaniStream from the domestic sector to satisfy the needs of homeowners who want to avoid the pain of constantly hand-dosing chlorine or bromine, and don't want floating dispensers around and having to remember to remove and store them when they or their children wish to use the spa.

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► OASE - Stand D5

The 50th Anniversary (1968-2018) of OASE

Chronology: The creator of motor-driven covers becomes an intercontinental supplier.

1968 Prototype at Zedelgem

Bertrand Claeys, engineer, creates a motorized slatted cover for outdoor pools at his home and decides to market the result of his experiment under the name Oase.

1972 Salon de la Piscine in Brussels



In the early 1970s, Oase introduced the product for the first time to the general public. Visitors to the stand reacted with scepticism and derision at the idea of covering a swimming pool. It was only after the oil crisis of 1973 that opinions changed.

1991 Solar slats in Lille and London

Bolstered by several successful local installations, Frédéric Claeys, the current Director who is celebrating its jubilee, decided to join the Oase project, based in Zedelgem and Lichtervelde. At that time it was a small-scale project with a limited product range. This was the very beginning of solar slats. All that was used was black paint on the underside of the slats to better absorb the sun's rays.

Tubular motors did not yet exist.

Frédéric launched his export business with Piscines du Nord in Marcq-en-Baroeul (France), and BTU Pool Services in Woking (UK).

Overseas partnerships related only to neighbouring countries.

It was only later on that projects were undertaken in countries such as Russia, Australia, China and the United States.



1996 Hong Kong

Oase delivered and installed a swimming pool cover in Hong Kong, for a 9m x 24m swimming pool in 'The Peak', its residential area par excellence.

Since then, the Belgian company has added several prestigious projects to its list.

1998 Proven

The company has won over the global market. The business was steadily growing and needed better facilities. Its offices and production were moved to spacious commercial premises in Proven (Poperinge).

2004 Polycarbonate

Oase is the first to offer a polycarbonate slatted cover, which has now become standard quality for outdoor pools.

2012 New construction

The production area was increased by more than half, thanks to the construction of an additional industrial hall of 3,000m².

Before 2018, and after - Market developments and economic consistency

The market price for a slatted cover has not followed inflation. Lower prices are offset by higher production volumes, attained by increasingly efficient automation. Besides this, the market has experienced exceptional growth. Exports to more than 25 countries now account for 60% of sales, of which 15% are outside Europe.

The Oase product market will continue to grow over the next few years and recent investments will help bolster confidence in the future.

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6 NEW PRODUCTS

▶ RP INDUSTRIES

RP Industries 2018 Product Catalog



RP Industries present their new 2018 Product Catalog of swimming pool construction solutions for professionals. Available in 4 languages (English, French, Spanish and Portuguese), it is also presented in a digital version: from a single click, it is possible to access product datasheets, how to do demo videos or even commercial presentations for end-customers.

With the motto «A World of Solutions for Swimming Pools» this year's catalog – with more than 200 pages, presents all the technologies that were developed, patented and manufactured by RPI. The professional of this sector will also find well-expressed advantages by working with this company brands.

RPI has become well known in the swimming pool industry with its specific developments. Some of the examples are the SOLEO range for private swimming pools with the latest generation steel panels. Or the Dynamic PanelPool public pools range or even the NATURALIS semi-raised range pools made of concrete and with a wood appearance.

This year's Product Catalog has, in addition to the presentation of several public and private pools sector novelties, a tool enhancement offer that will support all professionals in this sector. Catalog on request on line.

info@grouprpi.com / www.grouprpi.com

▶ PLEATCO

Efficiently simplifying filter cartridge cleaning

Pleatco, LLC, a leader in pool and spa filtration products has introduced Pleatco FilterWash™, a new fast acting fizz cleaning tablet specially formulated to penetrate deeply into any reusable filter cartridge and remove the accumulated materials such as suntan lotion, oils, grease, dirt, soap scum and other organics. It comes in individual formulas – one for pools and one for spas, scientifically engineered for each environment, is environmentally friendly and requires no measuring and no messy chemicals.

"This is a natural extension to our replacement filter product range and we are excited to bring this new form of cartridge cleaning to the marketplace. We have made sure that the science and engineering of our new Pleatco FilterWash™ Cartridge Cleaning products are of the absolute highest quality and proud to once again raise the bar and set a new standard" says Howard Smith, CEO Pleatco.

Unlike most cleaners that are a chemical spray-on solution, this new product is a fizz tablet that is placed in a bucket of water and soaks the cartridge in the dirt releasing solution. After a short time, the cartridge can be safely removed and given a spray with the hose to clean off any excess debris.



"The advantages of our formulas are two separate cleaning solutions specifically engineered for pool cartridges and for spa cartridges. The different environments collect different types of debris and oils and we have optimized the solutions for each case" say Richard Medina, SVP Engineering Pleatco. *"And to clean up you can simply dispose of the solution without harm, and that's a major plus nowadays".*

Each Pleatco FilterWash™ tablet cleans up to two filter cartridges and works by loosening debris from the filtration fabric simply and effectively while being safe and easy on the cartridge. This thorough cleaning allows cartridges to return to a high level of original performance without harming the filter.

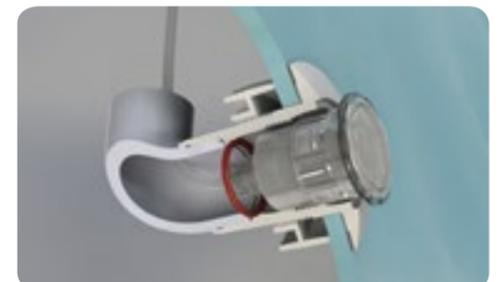
mspurgin@pleatco.com / www.pleatco.com

▶ PLASTICA - Stand D34

CCEI facilitates the installation of mini-spotlights



Mini-BRiO installed in the niche 1.5



Watertightness behind light

The installation of spotlights in a pool can quickly become a headache and raises many questions: how to ensure it is watertight? Which installation technique should one choose? Is it compatible with the pool under construction? For screw-in mini-spotlights, CCEI offers the niche 1.5, a solution combining ergonomics, aesthetics and affordability.



Easy mounting of light

Using this solution, water-tightness is ensured during installation of the spotlight. In fact, when it is screwed into the return pipe, it presses down on an O-ring (supplied with the niche) positioned at the rear of the return pipe.

In addition to sealing, the niche also has the advantage of replacing the trim of your mini-spotlight and also maintaining a sleek and practical design. Indeed, the return pipe is provided with a transparent ring that is clipped on to the spotlight.

The niche 1.5 can be customised with a choice of 4 colours. Once the return pipe is sealed into the wall, installation of the spotlight is rapid and convenient: just tighten it with the fixing tool provided.

The 1.5 niche for the Mini-BRiO is available in two versions and can be installed in all types of pools: liner, concrete, shell, etc., providing a universal solution. All Mini-BRiO spotlights are compatible, so one can choose white or multi-coloured lights to illuminate the pool.



Mini-BRiO

contact@ccei.fr / eu.ccei-pool.com

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www.fabistone.com

▶ ASTRALPOOL - Stand E50

New A power rating heat pump by ASTRALPOOL



AstralPool proposes for the 2018 season a new efficient and silent solution to heat or cool the water in outdoor residential pool all year around. Its air-water Pro Elyo Inverboost NN heat pump is labelled with the A power rating (the top rating), as it is able to heat pool water with a consumption of up to 33% less than a conventional heat pump.

How is this possible? Thanks to the inverter technology that the heat pump integrates! This proven technology allows the Pro Elyo Inverboost NN adapting the rotation speed of both compressor and fan to heating requirements and real weather conditions. The power settings are automatically changed so that the heat pump runs at optimum efficiency levels, thus achieving outstanding performance in the most adverse weather conditions.

This heat pump has a soft starter to prevent current surges when the compressor starts up. In addition, it is designed to work in cold climates in outdoor air temperatures as low as -20 °C. Various models are available, with various power modes, for pools from 10 to 160 m³. As the user's choice will depend on the size of the pool and the local climate, AstralPool puts at disposal an online configurator, so that the dealers can calculate the best option for each pool (in the Professionals menu of the website).

As the heat pump has a Modbus connection, it can be connected to the Fluidra Connect platform to benefit from a connected heating or cooling of the pool.

www.astralpool.co.uk / info@astralpool.com

▶ LAMOTTE EUROPE - Stand E4

All the know-how of LAMOTTE Europe

LaMotte's range of water testing equipment is once again on display at Spatex, with demonstration of the innovative WaterLink SpinTouch; the 6- beam photometer that tests free chlorine, total chlorine and pH in 30 seconds, and a full suite of water parameters in 60 seconds. The Company's team are on hand to offer bespoke advice and expertise on how the SpinTouch can be used to its full potential by service technicians, pool operators and retail professionals alike. Taking all the hassle out of water testing, the SpinTouch is the quickest, simplest way to accurately test pool and spa water.

Also on stand is the InstaTest range of test strips; a world leading water test strip designed with the user in mind. Features include a high density, desiccant lined bottle, stable colour development, and no cross contamination between pads. Those test strips test an extensive and complete range of parameters including phosphate, sodium chloride and copper. LaMotte Europe offer fast delivery throughout Europe from their UK warehouse and promise a minimum shelf life of 2 years. Recognising the importance of strengthening their customer's own brands, the Company also offers a private labelling service.

sales@lamotte-europe.com / www.lamotte-europe.com

LaMotte EUROPE
T: +44 (0) 1926 498 203
E: sales@lamotte-europe.com

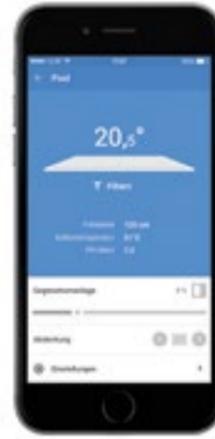
WaterLink SpinTouch
The future of water testing is here!

- Super fast and simple
- 10 tests in 60 seconds
- Simple touch screen operation

▶ PERAQUA

The future of pool control is smart

Mostly it takes a lot of time and effort so that a pool remains clean and well-kept. For this reason Peraqua offers their customers the Loxone AquaStar Air "starter package". Pre-configured components of this fully automated backwash valve inclusive pool control features ensure that many important pool parameters are immediately available: control of filter pump, water level as well as RGB spotlights, automatic filter backwashing, ... and so on.



MiniServer

With the included MiniServer Go, the „core“ of the pool control system, fully automated and intelligent pool control as well as supervision are possible – and everything via a smartphone.

Thanks to the free app (available for iOS and Android) the user can also remotely control the heat pump, water treatment, temperature, pH- and chlorine level and much more in a relaxed way.

Besides a definite comfort gain the Loxone AquaStar Air also provides time for the pool owner to enjoy the pool – so that "bathing fun" remains as such.

info@peraqua.com / www.peraqua.com

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Pleatco Free Flow Cores
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Pleatco Sure-fit End Caps
Super break resistant polyurethane end caps with ergonomic handles. Pleatco Part Number for easy replacement.

Pleatco Advanced SPA
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Revolutionary Pleatco Advanced SPA Filter Cartridges® center around our new exclusive and unique Pleatco Point Bonded Spa Filtration Fabric®, scientifically engineered to meet the demanding needs of the hot temperature and intimate bathing environment. In combination, Pleatco's Free Flow Cores® ensure high power propulsion flow and crystal clear, sparkling clean water filtration. You can replace almost any cartridge with a superior Pleatco filter cartridge providing your customers with the absolute best filtration possible and peace of mind to relax and focus on what's truly important - health and happiness.

PLEATCO-EUROPE.COM

8 NEW PRODUCTS

► ANIMONLINE

Advertorial

A cleaner that takes good care of heat pumps



GRIDSOAP® responds to the growing demand for optimum cleaning of the evaporator and the heat pump exchanger. Proper cleaning is important because an unclean evaporator or heat exchanger significantly reduces the efficiency of the heat pump. In fact, when the airflow of the fan is slowed down by dirt, the heat pump does not operate at its peak.

A clean evaporator and exchanger assure energy savings for the user.

GridSoap® is a product specially designed to clean the evaporator without mechanical tools or risk of damage to the blades.

The product, which is used with a hand sprayer, is ready to use for cleaning in just 10 minutes. In addition, this product is biodegradable and does not harm the plant life around the heat pump. In practice, heat pumps are sometimes cleaned with



a high-pressure cleaner that damages the blades. This results in irreversible damage. Whilst a vacuum cleaner or an air compressor is not powerful enough to remove the dirt between the blades. Heat pumps are generally fitted with a grid or a mesh, which prevent thorough cleaning. The GridSoap® however, is designed to clean between the blades and even extends to the condensation water drainage area. As the air then flows freely through the blades, the heat pump would freeze less quickly. The protective film, incorporated in the product, also retards the deposits of any dirt and protects the blades against corrosion. GridSoap® is available in 1.0L bottles with a hand sprayer, and comes with instructions in Dutch, French, German and English.

Info@gridsoap.com / www.gridsoap.com

► T&A

Aquaguard, high-end automatic safety cover



Realization: David G Paysagiste - France

The Aquaguard cover is a truly automatic multifunction system for the greatest satisfaction of its users. T&A has been marketing this system with its many advantages for more than 15 years. It provides optimum security for the pool by covering it completely. The cover is made of high resistance PVC and can support the weight of several adults. Furthermore, it limits the evaporation of water and blocks UV rays, keeping the swimming pool much cleaner and healthier.

Aquaguard can be integrated during the construction of the pool, fitting into a small dry niche (40 x 40 cm) and can also be adapted to existing pools in an aboveground bench of only 45 cm in height. As its hydraulic pump is installed in the machine room of the pool, there is no electrical power present at the edge of the pool, for more security.

This system adapts to swimming pools of up to 140m², with a very fast operating time (45 seconds for a 10 x 5 m swimming pool). Its Mono-DRIVE technology, stainless steel mechanism and the traction halyards with Kevlar components make this automatic cover a high-quality and reliable system requiring little maintenance.

A new fabric color is available: dark grey adds to the 6 existing colors.

Aquaguard is distributed in the UK by Paragon Pool Services.

info@paragonpoolservices.co.uk / www.paragonpoolservices.co.uk

info@aquatop.be / www.t-and-a.be

► LUXE POOLS

Experienced fiberglass pools manufacture



LUXE POOLS manufactures vinylester pools with advanced and innovative technology. One of the main advantages of manufacturing process is layering: they have 10 independent layers of pool structure and 9 of them are fully hand laid! Fiberglass pools, manufactured in their factory, are specially made for severe northern Europe, Scandinavian and Russian climates, resistant to big temperature changes. All layers that are used are of highest quality products from world famous producers. Surface coatings are UV and chlorine resistant, shell has in total 10 layers of structure. All pools are

manufactured with special osmose prevention layer and innovative PU Polyurethane hard insulation foam to prevent shell from low earth temperatures. The pools all have straight walls have a thick steel beam inside the border structure.



Luxe Pools offer 4 standard Gelcoat colours, 4 3D Ultra Granicoat and 6 3D Super Granicoat pool colours and are presenting in Cologne a new pool colour- 3D Deep Gray.

The company also produces automatic pool covers with PVC and polycarbonate slats, stainless steel pool parts, stainless steel Power Jet stream, stainless steel waterfalls and fiberglass equipment boxes. The transportation costs of their pools are reduced thanks to the possibility to put one into other and up to 28 pcs per container for overseas.

info@luxe-pools.com / www.luxe-pools.com

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2018

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Find your nearest dealer on www.wellis.com/contact.

► BOWMAN - Stand C37

Heating hot tubs faster and more economically

A faster, more economical method of heating commercial or domestic hot tubs is the focal point of E J Bowman's stand at SPATEX this year. Bowman's new EC80 heat exchanger is becoming more and more popular as an alternative to traditional electric heating for spas and hot tubs, as it enables them to be heated by gas or renewable energy boilers.



The benefits are significantly faster heat up times – typically in around just 3 hours, plus significantly lower heating costs - many users report savings of up to £500 annually per tub, compared with electricity.

Visitors to Bowman's stand can also see their comprehensive range of swimming pool heat exchangers, now available in titanium, with a 10 year guarantee.

info@ejbowman.co.uk / www.ejbowman.co.uk

► LINOV

LINOV 2018 Product Catalog

All the solutions for the swimming pool liners and covers manufacturing offered by Linov in 2018 are presented in the new Product Catalog. The 2018 edition is available in English, French, Spanish and Portuguese and presents the latest additions to the collection of liners (liner, reinforced liner glass and mosaic tiles). Furthermore, it is possible to access, throughout more than 130 pages, all the possible solutions and configurations for the swimming pool covers and equipment. From a global and exclusive vision to professionals, the solutions presented in this catalog are not limited since they combine with this set of solutions the high capacity and speed in its production.



From a modern industrial unit – one of the most recent in Europe – and through the rigor and professionalism of its teams, Linov can offer a permanent technical and commercial follow-up. And through the Linov Express or Linov Air Express services, they can provide a liner to the professional sector within a 96 hours record time period.

Catalog to be requested on line.

info@linov.pt / www.linov.pt/fr

► SCP UK - Stand C32, C35 & D30

New touch controller for the Garden PAC InverTech

In 2018, the Garden PAC InverTech Heat Pump is presented in SCP catalog with a new touch controller.

Integrating the Full-Inverter® Technology, this swimming pool heat pump can reach a COP up to 15 at Air 26°C / Water 26°C / Humidity 80%. During the swimming season, the average COP will be 11, based on same conditions.

Another of its advantages is that it is 10 times quieter than a normal On/Off model, for a better comfort in the neighbourhood.

The compressor and Titanium heat exchanger have a 7-year warranty.



Ask for the 2018 SCP UK General catalog

The new edition of SCP UK General catalog is to be discovered in preview at SPATEX on stands C32, C35 and D30. The 2018 catalog gather in 400 pages the comprehensive offer of SCP products including many new products for the season to come. Among the selection of novelties we can discover the Triton Neo filter from Pentair, the HLTL filter from Hayward, the Starflo pump from Davey, the connected island for swimming pool ICO from Ondilo, the sensor Turboxy from Avady Pool, 'Life', the range of accessories for spa, or the SolidBric insulated polystyrene block system for pools' construction and the full SuperPro range powered by Pleatco Advanced.

info.eu@scppool.com / www.scpEurope.com



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COMPETE 2020

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www.groupipi.com

10 NEW PRODUCTS

▶ SCP UK - Stand C32, C35 & D30

New range of SCP Weekend spas

SCP launches a new range of spas, the Weekend spas, in a private label. Three models, Weekend 645/L, 536/L and 330/2L propose different sizes. The first one comes with comfortable square dimensions of 2150 x 2150 mm and 910 mm depth, with 5 seated places and 1 lounger, whereas the two other spas are rectangular, measuring respectively 2150 x 1900 x 850 mm (4 seated places and 1 lounger) and 2000 x 1500 x 780mm with 2 loungers and 1 seated place.

The 3 models are equipped with 30 to 45 jets, 10 to 16 waterline LED lights, 3 to 6 air regulators, 2 or 3 pillows, 2 waterfalls (except the smaller spa), specific jets for massage of calves, lower back, neck and shoulders...



645 L



330 L



536 L

They all have a large screen control panel displaying the water temperature, with touch keys to make it easy to adjust all spa features. The water treatment is provided with an ozonator and both ozonator and UV for the 645/L model. Those spas have the Plug'n Play function: to install them, just plug them in! The spas come with a 5-year warranty on the structure, a 5-year warranty on the acrylic coating and a 2-year warranty on equipment.

The new edition of SCP UK general catalog is to be discovered in preview at SPATEX.

info.eu@scppool.com / www.swimmingpool.eu

▶ FABISTONE

2018 FABISTONE range is available

Based on the experience gained over many years in the development and manufacture of pavements and copings, Fabistone offers in 2018 a set of products that can respond to all professionals main needs.

The 2018 Catalog of Fabistone's range offers access to privileged technical information, such as datasheets or 2D and 3D CAD models, as well as access to a rigorous follow-up, from the manufacturing to the final installation of the product. With a range of products, diversified in color and textures and made from reconstituted natural stone, from calcareous natural rock aggregates and high strength hydraulic binders, the professionals will have access to a referenced solution.

Fabistone owns a set of solutions designed to simplify the activity of a professional. Because of its fully automated industrial unit, the company was able to master the entire process of developing and manufacturing its products, thus being able to respect all the requirements and deadline.



info@fabistone.com / www.fabistone.com

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▶ GOLDEN COAST - Stand B18 & B32

Extended range of SPECK pumps at Golden Coast catalog

Golden Coast has expanded its range of SPECK pumps for commercial and residential pools of all sizes. Those latest additions will be revealed at SPATEX, including the whisper-quiet BADU Gamma range. Its improved hydraulics with optimised water flow offer efficient performance, while its optional inner/outer threads offer installers absolute flexibility. A highly efficient variable speed model (BADU Gamma Eco VS), which can be controlled remotely with BADU Eco Logic, is also available. Golden Coast's extended range from SPECK includes a number of low maintenance options. The BADU Delta range, for example, benefits from a maintenance-free motor that utilises high-performance ball bearings and a stainless steel motor shaft.



For those looking for the ultimate in corrosion resistance, there's the space-saving BADU Bronze range, which is made from a high-quality bronze alloy - free from zinc and lead additives - a variable speed model (BADU Bronze Eco VS) offers high-efficiency performance.

The very quiet and efficient BADU Profi, the world's first seal-less swimming-pool pump is present in this new catalogue too. Its innovative contactless magnetic coupling makes maintenance/leak issues associated with mechanical seals a thing of the past.

Where ease of use and comfort are concerns, there is the variable speed BADU Eco Motion. This high-efficiency package is easy-to-use, thanks to intuitive touchpad controls and serial interfaces.

Golden Coast has extended its BADU EasyFit range with the addition of BADU EasyFit Eco VS. The variable-speed model adds to the range's exceptional installation flexibility with the energy efficiency of the 90 Eco VS: the ideal choice for those looking to replace or upgrade existing pumps. Thanks to adjustable feet and adaptable plumbing kits, and is fully compatible with the major brands— eliminating the need for expensive re-plumbing.

Golden Coast Managing Director Jamie Adams says: "When it comes to adding value to a new or existing pool, the right pump can be a real game changer... And nowhere is that truer than with SPECK pumps. Not only are they built to an exceptionally high standard, they are outstandingly engineered to meet the customer's goals - whether that's reducing maintenance, slashing fuel consumption or making it easier to run. And, they help you meet your own goals, too, thanks to ease of installation and protected pricing on select models."

swimmer@goldenc.com / www.goldenc.com

► WELLIS - Stand B2 & C2

W-Power Turbine for a great experience in swim spa!



The Rio Grande

The most important feature of all WELLIS swim spas is their dimensions. All of them are 150 cm deep and 230 cm wide.

This huge inner space allows the swimmer to have a perfect training experience of swimming.

Everest premium spa's design elements are designed with an outstanding look and comfort on all the swim spa models.

Despite its shortness of 4 meters, Danube swim spa allows perfect exercise training thanks to an incredible performance. Its W-Power Turbine is capable to spin 50-160 cubic meters of water per hour. In contrast to standard swim spa pumps, Danube's turbine produces by 75% less power consumption while delivering twice the amount of water. Regarding its structure, this swim spa is composed of a fiberglass reinforced acrylic shell, stainless steel frame and a brushed surface cabinet.

Beside their Rio Grande swim spa, wellis is introducing their 2018 product range with many innovations for the very first time at SPATEX Exhibition. Visit them on stand B2 and C2.

export@wellis.hu / www.wellis.com

► ITS EUROPE - Stand B7

Smart Digital Water Testing with wireless connectivity

The eXact iDip Smart Photometer System® by ITS Europe is announced to be the only Level 1 NSF/ANSI-50 certified water testing system that utilizes 2-way communication with a Bluetooth® Smart ready smartphone/tablet.

This patented technology enables the app to be the brain of the system utilizing its many features.

It is now available for AppleWatch® to synchronise easily data between iOS devices and AppleWatch®, to view customers, perform tests and save results to history.

Data can be shared via email and the built-in GPS feature allows for easy retrieval of water testing locations.



itseurope@sensafe.com / www.itseurope.co.uk

► PAHLÉN

New stainless steel pool skimmer Classic Wide 385

The Swedish pool equipment specialist Pahlén launches a new skimmer Classic Wide 385 for private swimming pools. This new skimmer gives high water level with efficient extraction of debris and circulation. Classic Wide 385 is made of acid proof stainless steel AISI 316L and is suitable for liner pools.

It has a vertically adjustable collar (30 to 70mm), an opening of 385 x 92mm and a large, high-capacity strainer basket. Other dimensions: filtration outlet internal thread 2"; overflow outlet internal thread 1,5"; water refill inlet internal thread 0,5"; connection for water level control – diam. 13mm.



info@pahlen.se / www.pahlen.com

► T&A

Extensive range of slatted covers

AquaTop is the insulated slatted cover of T&A, combining several advantages. This cover prevents evaporation of water, insulates extremely well to retain the heat of the water, and if the user opts for solar blades, even offers the possibility of heating the water in his pool.



These blades, transparent on top and black underneath, have proven their effectiveness over many years.

Besides PVC, polycarbonate is increasingly sold and integrated as a base material. Polycarbonate is resistant to shocks and extreme variations in temperature.

Thanks to its upper layer resistant to ultraviolet rays, this blade is particularly durable. T&A offers an extensive range of possibilities to integrate the AquaTop cover. The mechanism is high quality stainless steel AISI 316L and is driven from a user-friendly control box with LCD interface.

The Premium Clean Profile is the latest heating polycarbonate anti-algae slat from the manufacturer and offers many advantages which make its success: 25% more buoyancy, tri-extrusion profile with UV cap layer, easy to install... The maintenance of the cover is significantly reduced for the professional in charge of the pool, or the owner if he maintains the pool himself. This new slat is available in solar and "alu look" versions.

info@aquatop.be / www.t-and-a.be



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Not to be missed at SPATEX!



Here are some of the new products that visitors will discover at SPATEX. Those information are provided by the organizers of SPATEX.

Aqua Spa Supplies (B66), the home of spa accessories: the clever Grip O Cooler - a wine cooler with suction feet and a glasses tray.

Aquavia (C52): the elegant Origami and Touch hot tubs and the Swimspa Duo which, as its name suggests, offers two separate spaces, which allows the features and water temperature in each to be controlled separately.



Origami - Aquavia Spa

Ardex (D66): ARDEX X 60 PU Flex tile adhesive solution, designed for tiling fibreglass swimming pools.



Blue connect - Astralpool

AstralPool (E50): a new venture with Hanovia UV treatment for pools and spas, "Blue Connect" Smart Pool Analyser; updated range of standard and inverter driven heat pumps with full remote connectivity plus lots of Show offers.

Bluewood (F10): the ingenious Lift'O movable floor. Eco-friendly, it operates on air pressure and can be retro-fitted or newly installed to most pools.

Calorex (C14) has undergone a name change to Dantherm Ltd: the Master mobile dryer for drying building materials and the new heat pump which will be sold through its exclusive UK distributor, Certikin International.

Certikin International (D10 & D14): the innovative Tieleman moving floor that has proved a huge success across Northern Europe. The floor can be submerged to any depth and can even feature a slope. It's just one of many new Certikin launches for 2018.

Darilly Europe (H11): SaniStream Direct Line filtration system, which is designed to be install in the centre of an adapted Darilly filter cartridge so that dosing is inline and continuous whenever the spa is in a filter cycle or in use - satisfying the key demands of HSG282 compliance.

Fairlocks (B50): the Puriq, which is a simple to install UV water purifying system. Using the latest technology, the lamp emits powerful UV-C light with a wavelength of 253.7nm; it kills practically all bacteria, viruses, algae and mould.

Golden Coast (B18 & B32) is promising a big mystery launch which will only be revealed on the first day of the Show!

Heatstar (E58): the new look Andromeda environmental control system for domestic use and the revamped LYNX energy management system.

Hexagone (F34): fresh from cleaning the Olympic sized pool in the European Short Course Swimming Championships in Copenhagen, the new vacuum robotic cleaners Peps and Chrono.



Pep's - Hexagone

Lonza (E63): Fi-Chlor Premium 5 Easy 200g chlorine tablets in water soluble wrapping.

Lovibond (E16): its environmentally friendly «Green Chemistry» tablet reagents - 100% free of boric acid. The company is inviting visitors to pit their wits and ask the most difficult water treatment question they can think of, for entry into a prize draw.

Niveko (C16): the Beach Design slatted cover which features a removable top cover and can serve as a bench seat or even a small shallow area of the pool.

On-site Pool Linings (B33): stunning new patterns and colours.



Movingfloor - Certikin

Pool-dek (A17): Swim-dek, designed with swimming teachers in mind. Swim-dek is a strong, safe and linkable platform used in the pool to provide a shallow zone in deeper water. It requires no tools to install and includes varying height legs, a deck and safety handrail.

PoolDesign (H3): the new interlayer features 3D graphics (even holiday snaps can be reproduced on the steel casing). The special surface coating is weather and UV-resistant.

Pool Water Treatment Advisory Group PWTAG (G36): the third edition of the PWTAG Swimming Pool Water book written by Brian Guthrie. One third longer than the 2009 version, it's packed with essential guidance on maintaining high standards in the pool industry.

Riptide (D70): the new Turbo Swimjet featuring 3" plumbing for increased water flow and, being baffled, removes water turbulence.



Green chemistry - Lovibond

Softub UK (F58): the new Poseidon hot tub not only comes in a new exclusive colour and finish but also features a new jet and program system.

Spatech Training Stand (B59): new SteelCore spa security and storm straps

STA (F21): the Level 3 Pool Plant Operations qualification, with user-friendly, technically advanced syllabus. Covering all aspects of running a modern pool, spa or interactive water feature plant, the content follows PWTAG guidelines and the new National Occupational Standard SKA PPO1.

Swim Safe (A19): the new Coloured Retro winch featuring one piece of anodised aluminium and a clever interlock system in a variety of colours.

The Mosaic Company (C34): new tiles.

VitrA Tiles (H7): a beautiful new black edge and over glazed white tile. Visitors can pick up a handy samples folder.

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FABISTONE

Reference in the manufacture of reconstituted natural stone

Specialized in the production and commercialization of pavements, coatings, walls, and borders, Fabistone is a reference in the manufacture of products in reconstituted natural stone.

We have a modern factory with a fully automated manufacturing line. With a complete range of reconstituted natural stone, which stands out for its strength and aesthetic quality, the company develops its products for a specific application in gardens, swimming pools, patios or terraces of hotels, resorts, villas, gardens or even in public spaces.

info@fabistone.com / www.fabistone.com



LUXE POOLS

Quality pools and pools' parts manufacturer

LUXE POOLS is an experienced pool products manufacturer of pools from polyester and vinylester resins, stainless steel pool parts and stainless steel pools. Fiberglass pools, manufactured in our factory, are specially made for severe northern Europe climate, resistant to big temperature changes. Surface coatings are UV and chlorine resistant, shell has in total 10 independent layers of structure.

All pools are manufactured with special OSMOSE prevention layer and innovative PU Polyurethane hard insulation foam. We can transport pools by European roads with our trucks; in Europe and out of Europe by pallets (smaller models); by standard containers (smaller models) or by oversize containers up to 28 pcs per container for overseas.

info@luxepools.com / www.luxe-pools.com



BRIDGING CHINA INTERNATIONAL

Pumps, Filtration Systems & Heat Pumps

Bridging China was established in 2005. Since then, it has positioned itself as a professional pool company providing wide range of products from maintenance accessories to high-end equipment including, pumps, filters, filtration systems, automatic cleaners, and heat pumps. If you are looking for

a China supplier for complete service and competitive prices, then we are your ideal partner to work with!

pool@bridging-china.com / www.bridging-china.com

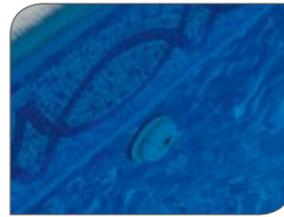


RP INDUSTRIES

Innovative Pool construction solutions

RP Industries offers a complete range of innovative and patented construction systems for swimming pools and equipment, such as SOLEO, Inoblock, Naturalis and Dynamic PanelPool. We have installed more than 52,000 projects around the world in private or public swimming pools and in luxury resorts. We focus on research & development of excellent solutions responding to the highest expectations of the customers.

info@rppiscines.com / www.grouprpi.com



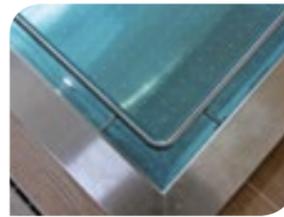
LINOV

Leading supplier of liners and pool covers

All our liners and pool covers are manufactured from the best vinyl and can meet any requirement from the swimming pool market. In order to respond to the trends of a demanding and ever-changing market, we have a modern industrial unit capable of making orders with quality and

speed. With the use of state-of-the-art technologies and specialized staff, we export more than 80% of our production and work in a short lead-time. Our new brand, Vonil Flex, was launched to agglomerate the LINOV concept in one name around the world, which gathers the quality, reliability and adaptability of all our products.

info@linov.pt / www.linov.pt



LUXE POOLS

MARINE Inox pools and spas

MARINE Inox pools are produced from AISI 316L stainless steel panels on a carbon steel frame. Stainless steel pools can be individually designed for every customer. We can do sitting areas, spas, whirlpool equipment installation, jet streams

and lighting solutions. MARINE Inox pool can be installed above ground, on building roof or in mountainous area. Pool frame holds pool panels and water in it, so no specific concrete installation needed around the pool. This saves time and of course money for our customers. LUXE POOLS organise delivery of every pool in European territory.

info@luxepools.com

www.marine-inox.com / www.luxe-pools.com



WELLIS

High quality European production

WELLIS is working with more than 300 international partners and a widespread domestic partner network, runs a manufacturing and logistic center that now takes up a 27.500 square meters area. 9 000 spas / swim spas are produced every year in their large production hall (10.000

m²) in Hungary with enormous, cutting edge manufacturing tools. From early beginnings as a straightforward import/export business, WELLIS has quickly realized the increasing consumer demand for high quality products, not always available from current suppliers.

export@wellis.hu / www.wellis.eu



VOLITION SPAS

Quality spas at competitive prices

VOLITION SPAS designs and manufactures its own spas in Trofa, Portugal, which are hand-assembled, to provide high quality products. Our spas are sold around the world, thanks to excellent logistics and an international after-sales-service. We keep a permanent stock of over 100 spas and

a unique catalog of spare parts.

contact@volition-group.com / www.volition-spas.com

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Pahlén 
swimming pool equipment



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Products
with superior
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efficiency.



14 SPECIAL SHOWS



Prepare your exhibition agenda

As we usually do, we give you below a line-up of the upcoming exhibitions around the world for 2018. Throughout year, as usual, we will not fail to bring you plenty of information and news on new products which will also be published on our website www.eurospapoolnews.com and in our newsletters.

Le **JUSTE LIEN** will be distributed at most of these exhibitions in the local language.

Don't miss the chance to advertise in these magazines distributed at the entry of all these exhibitions. They are an excellent media of communication. If you wish to feature in any of the upcoming editions, please contact us at : contact@eurospapoolnews.com

The 10th FORUMPISCINE in Bologna from February 21st to 23rd in true Gallery style



The Italian pool and spa expo which will celebrate its tenth anniversary in 2018 turns in a dynamic, versatile space focused on research, innovation and expansion.

"ForumPiscine Gallery is the ideal time for exhibitors to talk with the market and find effective growth strategies. A showcase of products and a lively tapestry of ideas and applications, designed by companies for swimming pools, spas and wellness centres in a journey through the very best the market has to offer, specifically designed to promote the companies' expertise and investments in research and development" - Federico Maestrami of Editrice Il Campo, who invented and organises the event, comments. In addition to the wide variety of goods on display and the focus on innovation, ForumPiscine Gallery stands out for easing the exhibitors' involvement, as the areas will be split and allocated to suit everyone's budget.

Answers to problems that are extremely relevant to the industry, such as energy efficiency, safety and spa treatments, will be the leitmotifs of the International Conference of ForumPiscine. The Hi-Tech Lab and the Innovation Area, providing insights and debates on the latest technological advancements and cutting-edge products and services, will make their debut in 2018.

At the Fair, a key role will be played by the open events, directly planned by ForumPiscine or trade associations to provide insights, the busy programme of B2B meetings between exhibitors and buyers, and the speed presentations, workshops where the companies will tell all the latest news and updates.

info@ilcampo.it / www.forumpiscine.it

21-22-23 February 2018
Bologna Fair District, South Entrance - Moro (pav. 33)

In conjunction with **FORUMCLUB** | In cooperation with **Bologna Fiere**

For its 10th edition ForumPiscine comes back with Gallery version and chooses hall 33 of Bologna Exhibition Center, to make room for international congress and expo. From Wednesday 21st to Friday 23rd February 2018 a world of news, initiatives, in-depth meetings for pools and spas. ForumPiscine, let the energy flow.

gallery FORUMPISCINE
10th Pool & Spa Expo and International Congress

It's a project by **PCSONE**

In a whirlwind of innovation

premium partner: **POOLS EUROQUA**, **CS**, **DBX**, **DAB**, **ACQUABENESSERE**

under the patronage: **FIN**

Site of stands and scientific secretary: EDITRICE IL CAMPO Srl - tel. +39 051 25544 - fax +39 051 25530 - forum@ilcampo.it
Organizing secretary and press office: ABSOLUT events&communication - tel. +39 051 272523 - fax +39 051 272508 | www.forumpiscine.it

AQUA SALON 2018: the Aqua Industry will meet in Moscow!

AQUA SALON- the International Wellness & Spa. Pool and Sauna exhibition of Moscow invites professionals to come and visit and become an exhibitor from 1st to 4th of March 2018 at the Crocus Expo fairground!

The 2017 edition of the Moscow Garden Show successfully gathered 50 companies of the Pool industry presenting their novelties on 2 000 m².

AQUA SALON concept is based on complex approach to the new aqua-recreational wellness centers and renovation of existing facilities but is also aimed at private owners. Indeed, this international exhibition has become an important place for effective communication between professionals and private consumers of Aqua industry, concluding with profitable contracts and new orders for the participating companies.

Some of the products to be presented: pools and their equipment, including water treatment technologies, whirlpools, tubs, decoration and finishing materials, spas and wellness equipment, infra-red cabins, solariums, steam and shower cabins, bath house and saunas...

A conference on "Pools today" will be held on 6th of February and will spotlight the review of the pools and spa industry, new technologies, materials used in building and decoration.

For further information contact Nadia Morozova :

mnv@weg.ru / www.aquasaloon-expo.ru



SPLASH! 2018 gains momentum with 70% of stands already sold!

SPLASH! which is held every two years, prepares to return to the Gold Coast once again for the Pool & Spa Trade Show on 1 – 2 August 2018 at the Gold Coast Convention & Exhibition Centre. Known as the essential biannual meeting place for Australasian pool and spa professionals, the Show will attract over 2,000 visitors from more than 27 countries. 2018 expects to see close to 200 exhibitors under one roof. The show is on track to sell out once again, with an overwhelming 70% of stands already sold 9 months before doors open.

The Australian Swim Schools Association (ASSA) and International Swim Schools Association (ISSA) will once again bring their events alongside the expo. The Australian Swim Schools Conference will be followed by the World Infant Aquatics Conference, the world's leading event on teaching babies and toddlers to swim.

Further professional development will be available with the introduction of the Swimming Pool & Spa Association of Australia (SPASA) hosting their new Certification & Accreditation at SPLASH!. There will also be a series of education sessions and workshops focused on pool and spa building, maintenance, chemical use and marketing.

SPLASH! Pool & Spa Trade Show 2018 is pleased to welcome back AstralPool as the Platinum Sponsor, Pentair, International Quadratics and Theralux as Gold Sponsors and AIS as Silver sponsor. Exhibition and sponsorship opportunities are available.

info@interpoint.com.au / www.splashexpo.com.au



PISCINE GLOBAL EUROPE 2018: pool as a lifestyle!

Piscine Global Europe, the international swimming pool and wellness exhibition, will open its doors to all the professionals of the sector from 13 to 16 November 2018 at Eurexpo in Lyon, France. The next edition of the show, leading one in its sector, will resolutely shine the spotlight on the pool lifestyle, the customer experience and digital technologies.

"The next Piscine Global Europe will respond to the expectations of exhibitors and visitors in terms of customer experience. Presenting pools as a lifestyle is now part of the exhibition's DNA: a dependable event with quality as its watchword, showcasing French know-how and covering a global network", explains Noémi Petit the director of the show. Since residential pools have now become living areas in their own right, Piscine Global Europe is adopting

a highly innovative, renewed approach spanning the complete sector including segments such as spas, outdoor pool environment and wellness.

In a friendly, professional setting more than 600 exhibitors will welcome the 18,000 visitors expected to attend this event, which is considered the world's biggest meeting for the pool and spa sector.

www.piscine-global-europe.com



New look for the international trade fair INTERBAD in 2018!



The 28th edition of interbad will open its door from 23 to 26 October 2018 and will launch its new brand. "The aim was to update our brand and also retain the recognition value of the interbad brand", explains Dr. Christian Ochsenbauer, President of DGfDB. "Our corporate design includes various elements which are modular and flexible in use.

This strengthens our brand presence." Another new feature of the international industry platform is the trade pavilion, which Messe Stuttgart started together with SHK Baden-Württemberg (Professional Association for Plumbing, Heating and Air Conditioning. Interbad also uses the new West Congress Center

for the first time. The spaMarket conference, the industry congress for hoteliers, thermal spa operators, spa managers and wellness providers, takes place there in 2018. At the Congress for Pool and Bath Technology, a central cornerstone of the integrated event concept of interbad, the experts meet to obtain information at various presentations and exchange opinions and ideas. The Congress for Pool and Bath Technology takes place once again in the International Congress Center.

In 2016 approximately 14,000 visitors from 72 countries came to see the innovative products of the 450 exhibitors. More than half of the available exhibition space for interbad 2018 is already reserved. Exhibitors can benefit from the favourable early-booker rate up until 9 February 2018. In 2018 it is planned to increase the high percentage of visitors from Eastern Europe and the alpine countries from last year through targeted communication and to also focus more on visitors from the Benelux countries. At the special show "creating atmospheres" architects, hoteliers, planners and private builders can obtain information about new products in the sector and exchange opinions and ideas with potential customers.

The "Public Value Award", which the DGfDB presents every two years, celebrates its 5th anniversary in 2018. Public pools and baths which make an important contribution to the well-being of society with their offer are presented with the award.

Next October trade fair visitors can once again vote for the most innovative products for the "interbad Innovation Award".

info@messe-stuttgart.de / www.interbad.de

TECNOVA PISCINAS 2019 will increase its area by almost 40%



IFEMA is organizing the second edition of the TECNOVA PISCINAS 2019 Exhibition of Technology and Innovation for Aquatic Installations, from 26th February to 1st March 2019, in Hall 5 of the F. This will coincide with the CLIMATIZACIÓN & REFRIGERACIÓN, y SIGA exhibition, the International Energy and Environment (GENERA) and the Innovative Solutions for Water Management (SIGA) exhibitions. It is expected that the exhibition area for this exhibition will increase by 40% as compared to the area recorded for the previous edition. This optimistic forecast is in line with the excellent results obtained during the first TECNOVA PISCINAS edition, which was held together with the brand new SIGA exhibition, and the first HydroSenSoft International Symposium and Exhibition, which coincided with the CLIMATISATION & REFRIGERATION, y GENERA, which were visited by more than 70,000 decision-makers.

TECNOVA PISCINAS, once again working with the Spanish Association of Swimming Pool Professionals, the ASEPPI, will present a complete in-depth view of this industry across the offers of the different sectors: Private and Public Swimming Pools, Aquatic and Recreational Parks; Wellness, Saunas and Private and Public Spas; Construction, Coverings and installations; Equipment, Swimming Pool Safety and Protection, Wellness and Spas; Water Treatments and Maintenance; Pool Technology; Outdoor Decoration and Equipment; Technical Press and Associations of the sector.

An offer that will be of particular interest to the many visitors, including pool professionals, distribution channels and aquatic park managers.

tecnovapiscinas@ifema.es / www.tecnovapiscinas.ifema.es

DIARY

- **AQUA-THERM MOSCOW 2017**
RUSSIA
From 06/02/2018 to 09/02/2018
Moscow
elena.zelenina@reedexpo.ru
www.aquatherm-moscow.com
- **LOISIRS D'EAU - FRANCE**
From 08/02/2018 to 11/02/2018
Lyon
nmignonneau@grand-pavois.com
www.loisirs-deau.com
- **FORUMPISCINE 2018 - ITALY**
From 21/02/2018 to 23/02/2018
Bologna
info@ilcampo.it
www.forumpiscine.it
- **AQUA SALON: Wellness & Spa. Swimming Pools and Saunas**
RUSSIA
From 01/03/2018 to 04/03/2018
Moscow
muv@weg.ru
www.aquasaloon-expo.ru/en
- **ASIA POOL & SPA EXPO - CHINA**
From 15/05/2018 to 17/05/2018
Pazhou, Guangzhou
grandeurhk@yeah.net
www.poolspabathchina.com
- **SPLASH! - AUSTRALIA**
From 01/08/2018 to 02/08/2018
Australia
info@interpoint.com.au
www.splashexpo.com.au
- **SALON ATLANTICA - FRANCE**
From 09/10/2018 to 11/10/2018
La Rochelle
s.layec@fdhpa17.fr
www.salon-atlantica.fr
- **WAHC - USA**
From 10/10/2018 to 12/10/2018
Charleston
conference@nspf.org
www.thewahc.org
- **INTERBAD 2018 - GERMANY**
From 23/10/2018 to 26/10/2018
Stuttgart
info@messe-stuttgart.de
www.interbad.de
- **INTERNATIONAL POOL | SPA | PATIO EXPO 2018 - US**
From 31/10/2018 to 02/11/2018
Las Vegas
info@poolspapatio.com
www.PoolSpaPatio.com
- **PISCINE GLOBAL EUROPE 2018 - FRANCE**
From 13/11/2018 to 16/11/2018
Lyon
exhibitorpiscine@gl-events.com
www.piscine-expo.com
- **TECNOVA-PISCINAS 2019 - SPAIN**
From 26/02/2019 to 01/03/2019
Madrid
tecnovapiscinas@ifema.es
www.ifema.es/tecnovapiscinas_01
- **PISCINA & WELLNESS BARCELONA - SPAIN**
From 15/10/2019 to 18/10/2019
Barcelona
piscinawellness@firabarcelona.com
www.piscinawellness.com
- **AQUANALE - GERMANY**
From 04/11/2019 to 08/11/2019
Cologne
aquanale@koelnmesse.de
www.aquanale.de

Trade fairs: double-check before leaving
Following the recently postponed and cancelled trade fairs and events these last months, we remind you it is recommended to get in touch directly with the organizers of the various shows you wish to attend, in order to obtain confirmation of the exact dates and that the event will be held. We only relay the information which is provided to us by the organizers and update in real time all modifications.
We can not be held responsible for such last minute cancellations.



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THE POOL LIFESTYLE

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In partnership with

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FORTHCOMING

Le JUSTE LIEN



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NEW PRODUCTS / Europe
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April 2018



Special GERMANY
German / English
Interbad (Stuttgart)
October 2018



Special LYON
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Piscine Global Europe (Lyon)
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