



The Premier European Magazine for Professionals in the Pool & Spa Industry

LE JUSTE LIEN SPECIAL UK 2008

# EUROSPAPOOlnews



## INSIDE

### 5TH YEAR OF TRADING

We are looking forward to our fifth year of trading in 2008 with great optimism and enthusiasm...

Peter Evans - [Page 6](#)

### NEW MANAGEMENT

we have set up a very targeted and organised team so as to launch our promotion plan...

Sylvia Monfort - [Page 6](#)

### UV DISINFECTION

At the other end of the scale, for larger public pools in the UK, UV disinfection continues to be the...

Ahmad Arafa - [Page 6](#)

### GOOD ORDER BOOK

I am reasonably optimistic that the market will be buoyant. Nobody do a rain dance this year please...

Steve Martin - [Page 6](#)

## Welcome to the 2008 edition of the Spatex Special from Eurospapoolnews



The UK pool and spa industry has rather been under the cosh recently... Just eighteen months ago, hosepipe bans and drought orders were at the top of everyone's minds as much of the UK sweltered in some of the hottest temperatures and driest conditions we'd ever seen. And we can't be sure there won't still be water restrictions either. Yet just a few months later, one of the wettest and coolest summers on record gave us the opposite problem - too much water and too little sun. Certainly, the UK trade suffered as a result, and a very early Easter in 2008 (remember, it's less than eight weeks away from now, and Easter traditionally kicks off the UK season) isn't likely to help much if the weather doesn't improve markedly. On top of that, we're in the middle of a harsh credit crunch, huge increases in household debt, and ever more dire predictions about the fate of the UK economy in 2008 and 2009 on the back of a possible slump in the housing market. But in an effort to escape the increasingly unpredictable British climate, people shouldn't make

the mistake of turning their backs on the UK for holidays or leisure for the lure of 'greener grass' on the other side of the Channel or even further afield. France, too, had one of its worst summers in modern times in 2007, with far more rain than normal - even as far south as Toulouse, where wall-to-wall sunshine is usually almost guaranteed for most of June to September...

By the looks of it, we're all just going to have to get used to greater extremes of climate. The pool and spa sector will need to be ever more creative in promoting domestic swimming pools and hot tubs as accessible to the masses as well as being a great way to relax and get away from the stresses of modern life - perhaps offering ways to accommodate the weather, rather than being governed by it.

Which is why this year's Spatex trade show is as important as ever. The entire UK pool and spa trade needs to ensure it pulls together, trying out new ideas and products to woo customers in tough times. There's a host of new suppliers and products at this year's exhibition, just waiting to help give installers and retail outlets the edge and maintain their profitability against an apparently gloomy economic backdrop.

If the industry doesn't fight to maintain and even increase its share of people's disposable income, you can be sure there will be other sectors out there that will.

Stephen Delany

Chief Editor of EuroSpaPoolNews.com

## Titre

Michele Bridle



This year's show has so much to offer the visitor, from the vast array of exhibition stands to the extensive workshop and demo programme. Not only do we have 7 new topics, but there

is also a live demonstration on pool site safety on Sunday. Over the last few years, we have seen visitors choosing to stay more than one day at the show and I fully expect this trend to increase. The volume of business done at last year's show was strong and our exhibitors are really pulling the stops out to impress the visitor with their products and services.

## Mr President, — What do you expect about 2008?



He was installed as president of the British Swimming Pool Federation (BSPF) at the trade association's annual meeting last September. Eurospapoolnews caught up with him in his busy schedule to get his thoughts on how the UK pool and spa industry has fared over the past year or so, the prospects for 2008, and the vision he has for the BSPF.

Eurospapoolnews: How would you describe last year for the UK industry?

JA: In a word, 'challenging'. On the one hand, it allowed the industry to breathe a sigh of relief for not having to suffer draconian drought orders, yet on the other the industry witnessed a decline in sales after suffering the wettest summer on record. Almost every sector was affected, as pool builders struggled with appalling site conditions, and those who own pools or spas had scant opportunity to enjoy them.

Jamie Adams,  
president of the BSPF  
[Turn to page 6](#)

## Pool Safety Law

The French experience



### Reminder of key features of the law

The law dated 3<sup>rd</sup> January 2003 concerning the safety of pools focuses on the obligation of safety of home and private group pools in France from 1st January 2004 onwards.

The impact of this law lies in its retrospective nature: any new open-air pool that is partially or completely in-ground must have a recognised protection system. However, this law also applies to pools that are already installed.

The following are exempt from this new law: indoor pools, public pools as described in the law of 1951 and above-ground pools.

It is the owner who is responsible for the safety of their pool and who can choose from four types of standardised protection systems:

- Barriers,
- Safety covers (automatic shutters, pool covers with bars, pool covers extending over the coping, mobile pool bases, nets)
- Pool alarms (perimeter or immersion)
- Pool shelters.

[Next Page 4](#)

Special United-Kingdom 2008  
EUROSPAPOOlNEWS.COM is published by IMC  
(International Media Communication)  
264, av Janvier Passero - F-06210 Mandelieu  
Tel. +33 (0)493 681 021  
Fax. +33 (0)493 681 707  
contact@eurospapoolnews.com

Ltd Company with a capital of 152,449 Euros  
RCS Cannes B 414 683 953 00031  
APE 221 E - TVA FR02414683953

Publisher: Loïc Biagini - Manager: Vanina Biagini  
Chief Editor: Stephen Delany  
Editor: Marie-Anne Duverne  
Advertising: Marie Lalanne, Caroline Mancini  
Designed by: Jean-Michel Pebre  
Printed by: Zimmermann (France)

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## International Swimming Federation partners Astralpool

Astralpool is to supply the main pools for the 9th FINA World 25m Swimming Championships, to be held in Manchester from 9 to 13 April 2008. The Spanish multinational company will install two temporary pools (a 25 x 25 x 2m competition pool and a 25 x 15 x 2m warm-up pool) containing two million litres of water. The installation will be using state-of-the-art Skypool technology consisting of independent hot galvanised steel panels.



[www.astralpooluk.com](http://www.astralpooluk.com)

## Solar-Ripp chooses Procopi UK

German solar heating specialist Solar-Ripp is to distribute its products solely through Procopi UK, the new Kent-based distributor. The company's new Modul system is claimed to be tailored to the requirements of the pool trade, and enables five different modules to be combined to the required size. Solar-Ripp also now offers a pool water temperature calculation tool called TCAS. Using hourly weather data from 7700 measuring stations around the world, the TCAS simulation tool takes account of factors such as ground radiation, outside temperature, relative humidity, wind speed and local precipitation.

[www.solarripp.com](http://www.solarripp.com)

## INTERBASS 2008, in Moscow

The 4th international Interbass exhibition will take place in the Crocus exhibition centre in Moscow on 20-23 March 2008.

This specialised exhibition of equipment and accessories for aqua parks, baths, swimming pools, saunas and spas is the only one of its kind in Russia.

The MVK International Exhibition Company, the organiser (with the assistance of the Russian Aqua Parks Association and Swimming Pools Association), says that the exhibition has increased in size every year since it was launched, and has been the main showcase for the latest developments, technologies and products in the sector.

[www.interbass.ru](http://www.interbass.ru)

## Bowman expands heat-exchanger range

A new addition to the Bowman range is a heat exchanger incorporating an integrated end cover, which accommodates a solvent weld connection direct to the pool water flow pipework. European and British Standard fittings are available, with an integrated thermostat pocket provided as standard. Bowman is an ISO9001:2000 certified manufacturer of heat exchangers for marine, industrial and commercial applications, and exports more than 60% of its production. The company says that it has developed an extensive range of standard designs, because experience has shown that there is rarely a need for purpose-built heat exchangers.



[www.ejbowman.co.uk](http://www.ejbowman.co.uk)

## Egypt Pool

Egypt will host Egypt Pool, the 4th international exhibition for the swimming pool industries, scheduled for March 1-3, the event will take place in Cairo. Eng. Essam Marwan & Mr Adel Abd El-Ghany, the organizers for the exhibition, said they expect to attract roughly 15,000 attendees to the show's 8,000 square metres of exhibition space at the Cairo international Convention.



[www.aquathermeg.com](http://www.aquathermeg.com)

## US International pool expo visitor numbers up

Preliminary visitor numbers for the US International Pool & Spa Expo held in Dallas in November indicate an increase of 3% over the 2005 event. Attendees came from 66 countries around the world, as well as from all 50 states in the USA, and 768 companies exhibited – with 167 making their debut or returning after several years' absence. The 2008 event is scheduled to be held at the Mandalay Bay Convention Center in Las Vegas, Nevada, on 18-20 November.



[www.poolandspaexpo.com](http://www.poolandspaexpo.com)

## Roof collapse at Stirling pool

The public pool at the Rainbow Slides leisure centre in Stirling, Scotland, has been closed indefinitely after part of the roof collapsed while the pool was being used in mid-December. No one was injured in the incident, in which metal slats fell from the roof into the water at the pool's shallow end. Reports say that when repair work was last carried out on the building in 2002, councillors agreed to spend £61,000 on essential repair work, describing the pool as "past its sell-by date". It was constructed in 1975.

## Online pool primer from NSPF

The new Pool Operator Primer online training course is designed to give the basics of pool care to people around the world who are responsible for public pools or spas. Launched by the NSPF (National Swimming Pool Foundation) at [www.eProAcademy.org](http://www.eProAcademy.org)



eProAcademy.org, the online primer is claimed to be useful for people who work in retail, as service engineers and as professionals working at a public pool/spa facility.

[www.eProAcademy.org](http://www.eProAcademy.org)

## Starline forms UK subsidiary

The Starline Group, Dutch manufacturer of pool products such as the Roldeck cover, Modular and Monobloc, have announced the formation of Starline Pools & Equipment UK Ltd to distribute the company's range of one-piece pools into the UK. Darren Brown, formerly with Certikin, has been appointed as the UK sales director. "Starline have a very successful European distribution model, which we will be following in the UK market," said Darren, "and we are looking to work closely with our dealers to grow a strong partnership and leading market position over the coming years."

Starline Group sales and marketing manager Martijn van der Zande commented: "Our strength in marketing our product to the end customer brings a fresh approach to the UK pool industry, and we will be working closely with Darren in strengthening our dealer network."



Martijn van der Zande

[www.starlinepools.co.uk](http://www.starlinepools.co.uk) / [info@starline.info](mailto:info@starline.info)

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## Procopi UK goes live

The UK pool and spa products sector has just acquired another new player with the formation of Procopi UK. Founded by Paul Jeffries, Tim Harris and David Dahl - who between them have a combined 70 years' experience in the industry - Procopi UK aims to offer a wide range of products from the Procopi Group as well as other brands in Europe. Products include filters, polymer pool panels, fibreglass Roman ends, spas, slatted covers, solar-powered reels, summer and winter covers, pumps, pool fittings, solar heating systems, electric automatic cleaners, heat pumps, electric heaters, LED replacement bulbs, UV sterilisers and salt-water chlorinators, test kits and reagents, and copings and stone paving. The company says it will hold stock of many of these products at its new warehouse in Marden, Kent.



www.procopiuk.co.uk

## Cardiff pool closes

A public swimming pool in Cardiff is to close to make way for a dedicated judo facility. The Sports Council for Wales (SCW) made the decision to close the Sophia Gardens pool in the light of the imminent opening of 25m and 50m pools at Cardiff Bay's International Sports Village.

## 'Mechanical ladder' and pre-filter win Barcelona awards

The Waterlift mechanical ladder from Spanish company Metalast was the winner of the innovation category at the recent Barcelona pool show. Distributed by Astralpool, the Waterlift is designed to help people with reduced mobility to get into and out of swimming pools. It was selected for its simple operation, ergonomics, safety and ease of use.

Meanwhile, the MultiCyclone pre-filter from Waterco Europe won the award for sustainability. The product works a bit like the Dyson cyclone vacuum cleaner by using centrifugal force to spin larger particles to the cylinder casing where they fall to the collection tank. Waterco says the MultiCyclone works with all filters, and also extends operating life while saving water through less frequent backwashing. The MultiCyclone is now being distributed in the UK by several companies.

www.salonpiscina.com

## Welsh pool wins closure reprieve

Harlech swimming pool in Wales could remain open until September this year, after Gwynedd Council granted it a reprieve. In early December, following a review of all Gwynedd's leisure facilities, the council said that the public pool would close in April as it had "reached the end of its life". Councillors have recommended that the pool should stay open in order to identify possible opportunities to work with private developers.

## REPORT by



General Representative of the FFP  
(The French Swimming-Pool Federation)

Joëlle PULINX

In addition, we have always said that a bad protection system was worse than the absence of a system because one tends to pay less attention when a protection system is in place.

Protection systems that do not comply with norms do not ensure a sufficiently high level of safety. For example, the decree does not give any specification about height for barriers or automatic reactivation for alarms...

Therefore, the manufacturers, who are more serious and responsible than others, have invested in the manufacturing process and in tests conducted by independent laboratories in order to ensure that their products comply with the norms.

In addition, some have even gone further and have chosen to invest in NF brand of pool equipments. Their products do not just comply with the norms but also ensure a higher quality that has been tested in laboratory and a guarantee of correct installation by a professional trained by the manufacturer.

A correct-practices reference guide is in the pilot stage at Afnor (French Standards Association) and will be published in the beginning of 2008.

As far as effectiveness is concerned, correct installation of a protection system is one of the critical factors. Safety is not ensured by a system that complies with the norms but has not been installed correctly: e.g., a barrier that is not correctly sealed, straps of cover that are not correctly integrated with the decks.

In conclusion: accident rate depends on many factors but weather is one of the major factors because it decides whether one goes out for a swim or not. Most of the accidents occur when one is swimming,

## Review of implementation of law

### 1°) Accidentology trends

Taken as a whole, the accident rate was already very low before the law.

Taking into consideration the increase in number of pools, one would have thought that accident rate would follow a proportional progression. We can congratulate ourselves for the fact that it is not the case and in 2007, accident rate has further decreased to a level below the one that was described in 2002 i.e. just before the law came into force.

Number of children younger than 5 who died in private pools	Year	Number of private pools	Ratio
32	2000	708 000	0,0045
23	2001	773 000	0,0029
14	2002	854 000	0,0016
25	2003	928 000	0,0026
17	2004	1 056 000	0,0026
21	2006	1 248 000	0,0016

Reminder: the law was published in January 2003 and came into force in January 2004.

### 2°) Ownership of safety equipments for pools

89.4% for submerged pools and 28.4% for above-ground pools (not subject to obligations of the law) are fitted with safety equipments.

Fitting-out of pools according to type of systems in 2007 (source: research by DECRYPTIS for FFP)

Including everything and considering multiple ownerships:

- a safety barrier (supple or rigid):
- an alarm: 54.2 %
- a cover: 32.9%
- a shelter: 8.3%

### 3°) Professionals' point of view

We had already written, before the law came into force, that increased vigilance of the adults and early training of swimming were major factors that could reduce the number of accidents.

therefore when parents must supervise, and where the protection systems are transgressed. No system and no law can replace adult supervision.

However, «Institut de la veille sanitaire» (Health supervision institute) has noted that existing protection systems are effective to a certain extent when it comes to avoiding some drownings that occur in situations other than when one is swimming.

A combination of supervision and use of standardised protection system can help in further reducing the number of accidents, as far as it is possible to do so.

The merit of law lies in the fact that it reminds the pool owners about the necessity of supervising their children, prevention campaigns are an essential element of consumer education. Caution! Half the accidents occurred in the above-ground pools that are not subject to legal obligations and parents do not think that children can reach them on their own.

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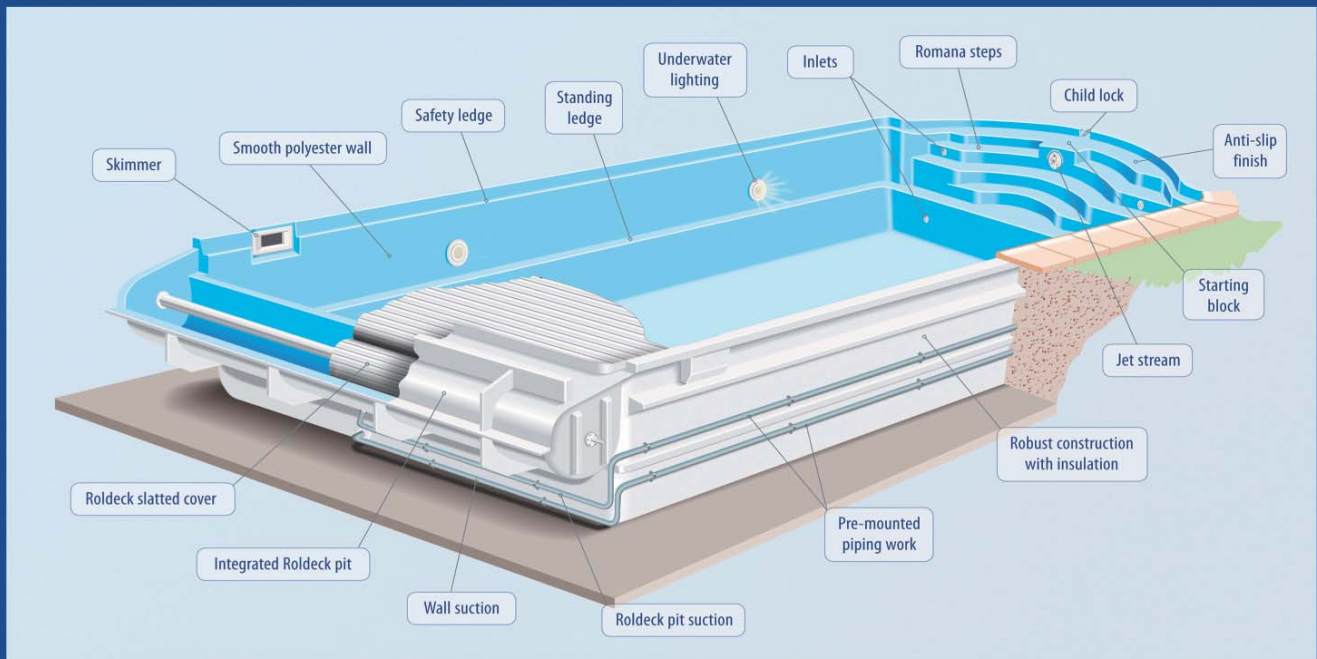
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# VIEW FROM THE TOP

Jamie Adams, president of the BSPF *continued from Page 1*

There's no doubting it's been a tough year or more for the UK pool trade. Last year, we were anticipating the effect of the expansion of the European Union to include Bulgaria and Romania – but that was before a soaking wet summer put the dampeners on the business... Here, a selection of senior members of the UK pool and spa trade give us their views on the challenging year ahead.

**Peter Evans**, managing director of Pollet Pool Group UK

*continued from Page 1*



Peter Evans

Last year started really well, with some good early sun that resulted in increased sales in the first part of the year and a strong indication of a solid 2007. The onset of the wet weather in the spring and the subsequent washout that represented our summer had the effect closer to home

that three of our staff here at Pollet were flooded out of their homes, with one still waiting to return! It was certainly a miserable time for many, and from a business viewpoint our sales of above-ground pools dwindled overnight from a torrent to a trickle.

There was a definite ecological aspect to 2007, with escalating sales of heat pumps, pool covers and the like. A continued expansion of the integration of outdoor pools into more substantial landscaping projects pushed our Caraterra stonework sales to a more than satisfactory level.

It is interesting to see how these days new pool owners seem to pay far more attention to detail in their project, and what would once have been a perfectly acceptable outdoor pool often now becomes part of a far bigger outdoor leisure area.

The ecological theme is fast becoming an integrated part of a large number of the new enquiries we receive, and I'm sure this is much the same for all pool equipment distributors in the UK. I believe it has been a year of mixed fortunes, with many pool builders remaining hard at it throughout, but sadly also some have gone out of business. The retail side was particularly difficult, and rain often stopped play on chemical sales and pool accessories.

It was also a tough year in the spa market, as there are more and more suppliers chasing a static (or falling?) market. US suppliers are having a hard time in their home market, and this has acted as a trigger for them to start searching beyond their own domain for sales. The demise of Hydrosipa as one of the largest spa suppliers in the world is an indicator as to just how much of a downturn there has been.

On a very positive note we have many superb new products coming into the UK marketplace, giving all concerned the opportunity to expand their portfolios and offer end-users some of the most innovative and ecologically advanced pool and spa options available. For that reason, I believe that 2008 will be a positive year for our industry as a whole.

At Pollet we look back at 2007 as another excellent year, and are looking forward to our fifth year of trading in 2008 with great optimism and enthusiasm.

**Ahmad Arafa**, sales and marketing director for Triogen – Degremont Technologies

*continued from Page 1*

As far as 2007 was concerned, it was another good year for Degremont Technologies – Triogen globally and in the UK. As far as our domestic market is concerned, there is clearly a continued increase in the awareness of swimming pool users of the health issues connected with swimming pool water. We base that perception particularly on the increase in sales of Triogen Compact Ozone systems at home and overseas. The fact that we have seen this growth at that end of the market we think is due not only to our systems, but also to the increased health awareness of bathers. At the other end of the scale, for larger public pools in the UK, UV disinfection continues to be the favoured choice. Strangely, this goes somewhat against the trend in the rest of Europe and further afield, where interest in ozone disinfection appears to be very much on the increase.

Of course, we at Degremont Technologies – Triogen are happy to see this increase in water quality awareness, irrespective of whether the customer choice is ozone or UV. We are in the fortunate position of being probably the only major company

in the field that can offer both technologies as well as a combination of the two.

As far as the prospects for 2008 are concerned, the forecast general credit squeeze in the post-industrial economies does not bode particularly well. However, as a company, we are somewhat reassured by our increasing presence in some of the high-growth-rate markets in the developing economies overseas. We are not attending Spatex this year due to commitments at other international shows (particularly Dubai and Lyon). We do, however, wish the organisers and participants every success: we are sure that the show will be just as vibrant as it has been in recent years.



Ahmad Arafa

**Steve Martin**, director, Paramount Pools

*continued from Page 1*



Steve Martin

I am receiving quite a mixed review from the trade in general on how business has performed over 2007, and what their expectations are for 2008.

Many in the construction side of the business (high-end value) have seemed to fare well throughout the year, despite the weather, and have a good order book for 2008. There was a lot of money generated in the City last year, and this has definitely filtered through. Our safety cover sales – again, high-value items – have been

a testament to this, as sales did not diminish but actually grew!

In contrast to this, retail sales such as pool accessories, refurbishment, toys, above-ground pools, etc. have seen sales drop dramatically. With the 'early buy' offers that distributors now offer prior to the season for bulk order, this has left some retailers with excessive stock.

However, had we had a normal June/July weather scenario, I am sure that my comments would have been different. Along with some of the new products that are coming onto the market, and providing the economy can stabilise for 2008, I am reasonably optimistic that the market will be buoyant. Nobody do a rain dance this year please...

**Eurospapoolnews: What will be the challenges in 2008?**

JA: Misguidedly, pools and spas are often viewed as a luxury for the 'wealthy' minority who squander huge volumes of water at the expense of the non-pool-owning majority. This seems to be the view of the government, and unless the industry speaks up and defends businesses and livelihoods, we are all vulnerable to having punitive measures taken against us. I am determined that the BSPF will continue to work to ensure that government takes a more balanced view on the extent of our involvement in water usage and the minimal amount we 'waste', which is negligible when compared with the billions of litres lost by the water industry itself through poorly maintained supply pipes.

**Eurospapoolnews: Can the industry association do anything to convince government?**

JA: We know that government is looking at greater water restrictions on domestic swimming pools, and I believe it will only be a matter of time before the politicians turn their attention to other aspects. Therefore our industry must act first and take on the responsibility of looking for ways of reducing the perceived impact pools and spas have on the environment to influence government policies. As the umbrella organisation, and being one removed from the coal-face, the BSPF is able to address these and other similar issues on behalf of our trade associations, and our voice should and will be heard again and again. The BSPF and the associate bodies will fight our industry's corner all the way.

**Eurospapoolnews: What sort of issues should the industry consider?**

JA: Whether or not you subscribe to the theory of 'global warming', it has become a major international issue and one that will affect us all in the future. We are all being encouraged to reduce our personal 'carbon footprint', and the industry must look for ways of helping our customers reduce energy use connected with maintaining pools and spas. We are already talking to the Carbon Trust to see how we can work with them, for example, and this kind of activity will be expanded. Similarly, the Waste of Electronic and Electrical Equipment Directive, or WEEE as it is better known, is now in place and will have an impact on our businesses.

**Eurospapoolnews: Is there a role for BSPF and the other associations?**

JA: My answers to the last three questions should send a resounding 'yes', as I see our role as ensuring that any new regulations are implemented in such a way as not to become too onerous for our members. We should be helping BSPF members to understand new legislation quickly and fully, so they can get on with running their businesses and not be weighed down by admin and bureaucracy.

**ESPN: How strong is your membership?**

JA: The current membership stands at a fairly healthy 335, but I believe that as an association we need to do more to prove the value of membership to those who have yet to join. Equally, it is essential that each member understands the importance of becoming more involved.

For too many companies, gaining membership to SPATA (Swimming Pool and Allied Trades Association) or BISHTA (British and Irish Spa and Hot Tub Association) is simply a case of ensuring compliance to the requirements of the relevant organisation, and then using the valuable logo on vehicles, letterheads



Jamie Adams

and advertising. Before you accuse me of being critical of the many hard-working people in our industry, to an extent I can understand their position, as historically we have not always been particularly clear in communicating with our members, or setting out our stall in a manner that is either compelling or appealing.

**Eurospapoolnews: So how are you planning to change things?**

JA: We have a number of diligent member companies supported by a strong and committed core of people who ensure that members are offered value for money. The simple facts are that if we want to retain members and encourage them to be more involved, while also looking to develop sustainable growth in new membership, then we must start to raise our game. Part of giving real value comes through regular and authoritative communication. We have the resources in place to ensure that when members need to be made aware of issues that affect them – particularly with regards to new legislation – that the information is provided clearly and in a timeframe to cause minimum disruption to their businesses.

**Eurospapoolnews: What other incentives are available for members?**

JA: First, I want to make it clear that our overriding aim is to make the circumstances such that eligible companies cannot afford not to be a member of the BSPF.

The implementation of SPATashield – our bond and warranty scheme backed by NSure insurance brokers – together with the provision of preferential consumer finance through Hitachi Finance are two real incentives, not to mention the hugely successful Dangerous Goods Awareness Courses run at the federation offices in Andover. These are just the start, and I believe that to continue to satisfy current members whilst encouraging more companies to join, we must look to develop the range of products we have on offer.

One option we are considering is to work with the Swimming Teachers Association – one of the world's leading aquatic training and accreditation bodies – to offer members a range of certified courses covering the specifics of the pool and spa industry through to various levels of national business qualifications, all aimed at raising the professionalism and quality of our people, and in turn the quality of service provided to our prospective pool and spa owners in the future.

**Eurospapoolnews: All previous BSPF presidents have had a theme for their year in office. What is yours?**

JA: I am going to break with tradition, as I feel that there is much to do in nurturing and developing what we already have without looking to find some new dragon to slay. To that end, my year in office will be spent focusing on working within the federation and with our associations to develop our position, so that we are clearly identified as an authoritative and proficient organisation. For our members, we must become a key partner in the growth and development of their businesses.

Tackling legislation, engaging with other trade associations to our mutual advantage, together with offering a choice of tangible benefits combined with clear and regular communication, are all part of ensuring that we offer the best in quality and service to existing members, while having those not yet involved questioning how their businesses can really afford not to be members.



Interviews by  
Stephen Delany  
for EuroSpaPoolNews.com



## Sylvia Monfort continued from Page 1

Since January 2008, Sylvia MONFORT, General Manager Europe of SCP Europe, took over the management and leadership of England with regards to its managerial structure:

Ian Pratt, directeur Ventes et Marketing, Richard Rigden operational Director, interne matters, purchasing and logistic manager Directeur and Dash Ganeson for the finances and administrative part.

David Mathers, taking hindsight as a Vice-chairman for an ambassador role and more advisory missions.

For SCP UK, Spatex 2007 was excellent with an increased attendance, contracts, and sales that took place on site, for a very high amount, especially as far as spas were concerned.

«For 2008 edition, we have set up a very targeted and organised team so as to launch our promotion plan and prepare our partnership with some of our bigger European partners with whom we will develop a medium and long term market strategy. We will meet both our older partners as well some new partners for England.»

«Year 2007 was characterised by very bad weather conditions. In spite of excellent strategic choices, and a very good start at the beginning of the season, bad weather proved to be a hurdle in terms of achieving our objectives. As the season had started on a strong note, in order to cover the demand we had made plans, as the pool-manufacturers had over-stocked, and we could not make up for it in the last quarter».

« Reorganisation that we start to set up takes in account the existing implementation, alliances and Norcal's notoriety before 1998 but counts also on the innovation force and the service, strong points of Group SCP to propose new alternatives on this market.

Spatex should help us demonstrate that SCP UK will offer, once again, new alternatives to the market. We are going to stop using earlier success for revitalizing the brand image and offering packages and exclusive deals. It will be a showcase for us and an occasion to meet some of our major clients. This will help us work on targeted partnerships and present some new products that have not yet been shown in our English catalogue such as some automatic covers Abriblue, new heat pumps HeatPro Hayward, along with offers for services and equipments while insisting particularly on service, proximity and innovation concepts rather in service and maintenance market.»



Sylvia Monfort



From the left to the right, David Mathers, Sylvia Monfort, Ian Pratt, Rich Polizzotto

## Grant funds research into aquatic exercise for diabetes sufferers

The National Swimming Pool Foundation (NSPF) in the USA has awarded a \$50,000 grant to fund research into the benefits of aquatic exercise for sufferers of Type-2 diabetes. Figures suggest that 22 million Americans suffer from the disease, and Dr Guy Hornsby of the West Virginia School of Medicine will be studying the psychological and physiological effects of land- versus water-based exercise for patients with the condition. Almost all previous studies have reportedly focused on land-based exercise, but most diabetic patients are obese, and water exercise is ideal for reducing stress on joints. The study will be carried out among two groups of 16 patients in the 18-65 age group.

[www.nspf.org](http://www.nspf.org)

## NSPF reports preliminary results from hot tub study

The US National Swimming Pool Foundation (NSPF) has reported the preliminary results of the two-year study it funded into hot tub immersion. Presented at the World Aquatic Health Conference in Cincinnati, Ohio, USA, the first year of the study indicates that warm-water immersion seems to have a significant effect on the nervous system. Research programme director Dr Bruce Becker of Washington State University believes it "very likely" that these nervous system effects have positive health-related implications.

[www.nspf.org](http://www.nspf.org)

## Appointment for Pentair



Pentair Water EMEA announced on the 17th of October, 2007 in Barcelona, the appointment of Jérôme PEDRETTI as Vice President of the Pentair Pool Business Unit, effective October 1, 2007. Mr. Pedretti's primary focus will be to grow the Pool business, by strengthening the partnerships with key distributors and OEMs in Western Europe, while pursuing more aggressive growth in emerging markets.

Jérôme joined Pentair in July 2005 as Strategic Marketing Director and then expanded his role to lead Emerging Markets, Mergers and Acquisitions.

[www.pentairpool.com](http://www.pentairpool.com)

## New website for Dalesauna

Sauna and steam-room specialist Dalesauna has launched a new website under the strapline 'well being, well designed, well looked after'. The site features a pool and spa water troubles-

hooting section on its Service page.



[www.dalesauna.co.uk](http://www.dalesauna.co.uk)

**SCP and Beachcomber have put together a great Program for 2008 to assist Beachcomber Dealers in developing their local market share in an ever expanding marketplace. We offer our Dealers an exceptional Program with after sales and marketing assistance including flooring finance (subject to status).**



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# Spatex Splash!

Spatex 08 features more than 120 exhibitors showing products across the entire pool and spa spectrum.

Those who think there's not much new to see at the UK industry's only specialist pool and spa show should think again... Almost a third of the exhibitors are newcomers, and stand space was sold out well before the end of 2007.

Here is our preview of all the exhibitors as at 14 January 2008, with detailed information on many of the new products and services on show.



## Scuba

Lovibond has launched the Scuba electronic pool tester for domestic pool owners. The fully waterproof Scuba tests the hygiene parameters of pool water using photometry, and the results are shown on the digital display. The standard Scuba tests for free and total chlorine, pH and cyanuric acid stabiliser, while the Scuba + version also tests bromine and alkalinity. They both come completely ready for use, and include a pack of quick-dissolving reagent tablets. The Scuba and Scuba + electronic pool testers have several claimed advantages, including high accuracy, portability, watertightness, quick-dissolving reagent tablets, and light weight.

[www.tintometer.de](http://www.tintometer.de)

## Fast and handy

Polaris 380 consists of 3 fountains that give it a strong suction and fast cleaning capacity for a perfect cleaning of all private swimming pools up to the largest sizes. It has a compact cover so as to make it easy to move. It is very light and provides an optimum cover and complete cleaning of the bottom and the inner walls of the pool. A belt-driven transmission system increases its speed. Lastly, it comes with a bag with integrated mounting brackets for simple and fast installation and maintenance.



[www.zodiac-poolcare.com](http://www.zodiac-poolcare.com)

## Secure your enclosure with a single click

Abrisud, a leading European manufacturer of swimming pool enclosures with its full range of models (classic removable, semi-retractable, motorized, telescopic – low and standing-height versions), has come out with a new type of fastening system: The Quick Set. This new type of fastening lets you secure your pool enclosure in place with a simple click. Thus, the steps required to fasten one's enclosure are considerably simplified: No more tedious bolts to secure! You can secure the

enclosure easily and quickly. The Quick Set fastening is said to offer the same security as for the usual bolt system. Wind load resistance tests have been met, and the fixing complies with the NF P 90-307 standard.



[www.abrisud.com](http://www.abrisud.com) / [clientele@abrisud.fr](mailto:clientele@abrisud.fr)

## Debut for Heatstar pair

Heating and dehumidification specialist Heatstar has unveiled a pair of new models for 2008. The Pegasus 200 dehumidifier is a floor-mounted unit filling the gap between the existing Pegasus 100 model and the larger Orion. Meanwhile the Gemini features the latest fan technology, designed to enable the fan to take up less space yet offer

**Heatstar**  
Energy Technology Systems

greater efficiency. Heatstar will be sharing a stand with its distributor, Astral (UK), at Spatex.

[www.heatstar.com](http://www.heatstar.com) / [info@heatstar.com](mailto:info@heatstar.com)

## Spatex Exhibitors

### Abbey World of Leisure Stand U223

Pool accessories, including swim aids, pool toys, goggles, flippers, large fun floats, etc.  
[www.abbeypools.com](http://www.abbeypools.com)

### Albion Chemicals, Stand U159

Extensive range of pool chemicals for pools and spas.  
[www.albionchemicals.co.uk](http://www.albionchemicals.co.uk)

### Aligator, Stand U202

Ionic pool water purification.  
[www.aligator.co.uk](http://www.aligator.co.uk)

### Aqua Pharos, Stand U114

Products from the existing SP200 range of underwater lights will be on show. Following the success of both the SP200 and SP200FF, Aqua Pharos will this year be launching a new LED light to the range.  
[www.aquapharos.net](http://www.aquapharos.net)

### Aqua Warehouse, Stand U215

Online supplier of spas and hot tubs.  
[www.aquawarehouse.co.uk](http://www.aquawarehouse.co.uk)

### Aqua Water Systems Stand U189

The company will be introducing its new patented corner skimmer which is designed to raise the level of water in the pool, and claimed to give the aesthetic look of an overflow pool with the construction costs of a conventional pool. Also to be shown are the new design of nozzles which feature much-increased flows and wide dispersion.  
[www.askaqua.co.uk](http://www.askaqua.co.uk)

### Aquaflex, Stand U101

The company will be presenting the Abrisud Grand standing-height low-level enclosure, which looks to offer additional versatility and usability compared with standard low-level designs. Also on display will be the Alkorplan heavy-duty lining system for both commercial and

residential pools – especially useful on renovation and refurbishment sites. Alkorplan can be installed in any swimming pool irrespective of shape or size: rectangular, oval, kidney, circular, trapezoidal, or even completely irregular. Aquaflex will be welcoming customers to the Alkorplan Bar throughout the three days of the show.

[www.aquaflex.co.uk](http://www.aquaflex.co.uk)

### Aquamat 4 Seasons Stand U165

Full range of pool covers.  
[www.aquam4seasons.co.uk](http://www.aquam4seasons.co.uk)

### Aquatrac (UK), Stand L149

Automatic pool covers for indoor and outdoor pools.  
[www.aquatrac.co.uk](http://www.aquatrac.co.uk)

### Aquatrol, Stand U231

Pool water treatment specialists.  
[www.aquatrol.co.uk](http://www.aquatrol.co.uk)

### Arch Water Products Stand U102

Extensive range of pool and spa chemicals.  
[www.archchemicals.com](http://www.archchemicals.com)

### Arqualand, Stand L153

Telescopic pool buildings for all-year-round use of the pool.  
[www.arqualand.co.uk](http://www.arqualand.co.uk)




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## Beachcomber Hot Tubs

SCP offers a wide range of models in the Beachcomber Hot Tubs range, which it distributes exclusively in the UK.

Each tub has contoured sculpted seating designed to provide maximum comfort, deep footwells for complete immersion, interchangeable Water-Ports for customised massages through the jets, Enviro skirt cabinetry and high-tech controls designed for easy use.



The overall aim is to provide an energy-efficient product, excellent hydrotherapy and maximum comfort for the user.

At Spatex, visitors can see the new Protec two-level steps.

[www.scpuk.com](http://www.scpuk.com)

## Tissue mosaics for fibreglass pools

Mosaic Images has developed a range of novel products designed specifically to make fibreglass pools look spectacular. They can be applied both at the manufacturing and relining stage. The innovative tissue mosaics replicate the full colour and detail of real mosaics while being as durable as the fibreglass pool itself. Already showing international promise, Mosaic Images solutions have been successfully applied on premium manufactures Compass Pools in Europe. Mosaic Images come in a stunning range of 16 tile band designs and 6 wall or floor motifs up to 1.2 metres in diameter.



[www.mosaic-images.eu](http://www.mosaic-images.eu)

## Spatex Exhibitors

### Artesian Spas, Stand U117

The newly remodelled Island range featuring eight different spas – each with two jetted variants – will be on display. Also featured is the new Platinum range incorporating the company's Directflow facility with remote 'variable flow control'. Artesian claims a major efficiency benefit with this feature, which can halve the electric current a spa draws when the pump is in operation.

[www.artesianpools.co.uk](http://www.artesianpools.co.uk)

### Astralpool UK, Stand U141

Brand-new products at Astral's stand will include the new Columbia pump and the Atlas filter, along with successful products from 2007 such as LED lights and the Easyklean. Astral expects to welcome more than 400 visitors to its stand during the three days of the show.

[www.astralpooluk.com](http://www.astralpooluk.com)

### Atmospheric Zone

#### Stand L139

Fibre-optic and LED lighting products.

[www.atmosphericzone.co.uk](http://www.atmosphericzone.co.uk)

### AWE, Stand U194

Process control systems for pool water.

[www.awe-ltd.co.uk](http://www.awe-ltd.co.uk)

### Babydome, U221

Low-level pool enclosure for in-ground swimming pools.

[www.jacksons-camping.co.uk](http://www.jacksons-camping.co.uk)

### Barry Haythorne (Delifol) Stand U168

The Delifol heavy-duty pool lining system will feature two new mosaic patterns for 2008 – a vibrant blue and a Mediterranean terracotta print for the whole pool or just as a tileband. Since the last Spatex, the company has lined a new 52m deck-level pool at Keflavik in Iceland, and the 91 x 31m open-air lido at Tooting in South London. Barry Haythorne will be sharing its stand with Westfront,

the company behind the stainless-steel Magna-pool. Technicians from the steel pool fabricators and the lining manufacturer will be on the stand to answer questions from show visitors.

### Biolab UK, Stand U196

The company will be unveiling its new large merchandising



stands, which are designed to enhance the display of water-treatment products in dealer showrooms. It will also be displaying its range of dosing systems including the latest Analyt Controller, PoolManager and Pool Relax.

[www.biolabuk.com](http://www.biolabuk.com)

### Bosta UK, Stand L100

Valves and fittings for pool applications.

[www.beyo.com](http://www.beyo.com)

### Bowman, Stand U110

The company will be showing its new heat exchanger, incorporating an integrated end cover accommodating a solvent weld connection direct to the pool water flow pipework.

[www.ejbowman.co.uk](http://www.ejbowman.co.uk)

### British Swimming Pool Federation (BSPF), Stand L144

Federation of UK trade associations.

[www.bspf.org.uk](http://www.bspf.org.uk)

### BZc International, Stand U151

Distributor of pool and spa products, including spas, saunas, water treatment products, above-ground pools and filter media.

[www.bzc.co.uk](http://www.bzc.co.uk)

### California Specialty Distributors, Stand L177

Pool toys and accessories.

[www.csdonline.biz](http://www.csdonline.biz)



### Calorex, Stand L125

Exhibiting as part of the Certikin stand, Calorex is launching the 29 range of pool heat pumps, claimed to offer a coefficient of performance of up to 5:1 – in other words they can provide five units of energy for every one paid for while also reducing carbon emissions. The 29 range incorporates a titanium heat exchanger with a five-year guarantee. [www.calorex.co.uk](http://www.calorex.co.uk)

### Carlow Precast Tanks Stand L158

One-piece concrete water chambers.

[www.carlowprecasttanks.com](http://www.carlowprecasttanks.com)



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## Aquatron

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## The Q-Spa Paris Deluxe

Among the well-organized range of models JMJ Trading proposes you the spa bath that matches your lifestyle perfectly. Every Q-spa has been designed to offer optimum enjoyment, each and every day. The Deluxe Version contains 7 seats, 76 jets and 10 airjets. It includes also a fully integrated stereo system; FM/AM radio with MP3plug-in, four pop up speakers, base speaker and a wooden Spa step (2 steps), to go with the colour of the cabinet. The Deluxe version exists also with extra options: light therapy with 16 x small LED lights above water, (1 x large LED light under-

neath the water) & stereo system with MP3 plug-in, pop-up speakers and bass speaker. Dimensions (L x W x H): 274 x 233 x 97,5 cm



[www.jmjtrading.nl](http://www.jmjtrading.nl) / [info@mjtrading.nl](mailto:info@mjtrading.nl)

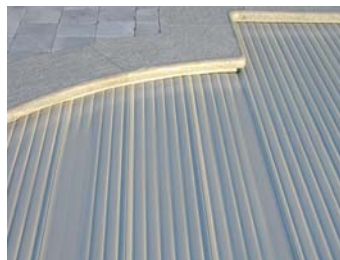
## Excellence Range RTM Filters

Procopi presents the Excellence range: state-of-the-art RTM laminated polyester filter. The new resin injection process is a major innovation in the production of very high performance filters. Moreover, the completely industrialised production unit, based in Rennes, France, ensures that the filters that are manufactured are of an impec-



cable and consistent quality. Easy to assemble, perfectly smooth and easy to maintain internal and external surfaces, big upper opening of cover and wide transparent porthole, and big lower evacuation with a big diameter for an easy draining, high speed strum and aesthetic appearance of the foundation are some of the strong points of these filters.

[www.procopi.com](http://www.procopi.com) / [marketing@procopi.com](mailto:marketing@procopi.com)



## Covrex®: new version

Covrex says its swimming pool cover has become very popular with pool professionals since its launch at Barcelona in 2001. At the 2007 Barcelona show, Covrex announced an improved version of the cover, claiming an increase of 27% in its insulation properties, while maintaining a surprisingly small winding diameter – 50cm for a 13m long pool. The company says its cover meets the French NF P90-308 standard.

[info@lpw.be](mailto:info@lpw.be) / [www.lpw.be](http://www.lpw.be)



## 3 feeders to treat water 50 to 2500m³

With a low installation cost and low cost of maintenance, HTH tablets are claimed to be an economical solution. hth Easiflo tablets are stabiliser-free (cyanuric acid) and a spray to extract the chlorine from the tablets minimizes the amount of water used. Easy to install and recharge, it requires small space in the plant room. hth Easiflo feeder & tablets offer safer handling of chemicals (no liquid chemicals, no manual water filling). The feeder fully automated providing chlorine on demand and the unique form of hth Easiflo tablets also minimises the risk of mixing with other chemical products (e.g. high risk of liquid chemicals - hydrochloric and sulphuric acids).

[www.archwaterproducts.eu](http://www.archwaterproducts.eu)

## Spatex Exhibitors

### Catalina Spas, Stand U169



The Catalina stand at Spatex sees the launch of a brand-new spa collection, along with what the company describes as an "innovative new gazebo". The new spa collection is the entry-level Euro Spa range, for which Catalina

has exclusive distribution rights throughout the UK and Europe. With a price point starting at £2500, yet said to feature the company's usual high quality and performance, the aim is to eradicate the public perception that spas are too expensive.

In Catalina's own range, a new dual-lounger model will be featured.

Meanwhile to combat the UK's unpredictable weather, the Covana spa cover is electronically operated, and helps users enjoy the hydrotherapy benefits of their spa all year round.

[www.catalinaspas.co.uk](http://www.catalinaspas.co.uk)

### Certikin International Stands L115 & L138

Among the new products featured on the Certikin stand will be the new Endless Summer telescopic enclosure designs, pumps and filters, the Dolphin pool cleaner, the Swim-Fresh chemical range, the Caldera Spas, and the award-winning MultiCyclone centrifugal water filtration system.

[www.certikin.co.uk](http://www.certikin.co.uk)

### Chemisphere, Stand U156

Pool and spa chemicals.

[www.chemisphere.co.uk](http://www.chemisphere.co.uk)

### Complete Pool Controls Stand L118

Water-treatment products.

### Corinthian Finishes Stand U150

Internal pool finishes.

### Covrex, Stand L195

Pool covers.

[www.covrex.com](http://www.covrex.com)

### Cranbourne Stone Stand L136

Stone and coping products.

[www.cranbournestone.co.uk](http://www.cranbournestone.co.uk)

### Del, Stand L104

Safety wall and covers for above-ground pools.

[www.delbrece.fr](http://www.delbrece.fr)

### Doughboy UK, Stand L141

Doughboy above-ground pools, maintenance equipment, and cover rollers for above-ground and in-ground pools.



### Dripool Stand U140

The company will be displaying its range of under-coping and over-coping automatic safety covers, including for vanishing-edge pools.

[www.dripool.co.uk](http://www.dripool.co.uk)

### Dynasty Spas, Stand U195

The new Ecosmart series of hot tubs will be shown by Dynasty. The company's Perimeter Heatshield has insulation endorsed by Energy Star, and claims to have the highest R-value per inch of any spa available in the world – exceeding the figure of other spas by up to seven times.

[www.dynastyspas.com](http://www.dynastyspas.com)



### Edecci, Stand U185



### Elecro Engineering Stand U104

A new range of heat pumps will be on display. Available in 12, 15, 19 and 29kW certified outputs, each model features a Copeland Scroll Compressor and a low-speed fan for quiet operation. All units come with a three-year parts and labour guarantee.

Elecro has recently relocated to new, larger premises to enable it to hold more stock. [www.elecro.co.uk](http://www.elecro.co.uk)

### Elite Spas, Stand L198

Three new spas and a swimspa will be on display at the Elite Spas stand, and the company is also highlighting the fact that dealer opportunities are available for the north of the UK. Existing Elite dealers will be on hand to discuss opportunities with prospective dealers.



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\* Check the correspondence



## Aurora Wave from Fonteyn Spas

Fonteyn Spas has launched a new model in its Wave series. Called the Aurora, the product offers ergonomically shaped seating for seven people, and features the company's specially designed Wave Seat – designed to provide a deep massage for the back. The hot tub offers air injection, ozone-treated water and LED lighting.



[www.fonteynspas.com](http://www.fonteynspas.com)

## Cascade in-ground system

SCP says that it has sold 8600 pools using the Cascade in-ground panel system. Using polymer panels, Cascade pools are claimed to provide maximum strength and rigidity. The Cascade pool package combines aluminium Caslok fixing or stone coping with Performance step units. The Aquagenie skimmer is claimed to remove floating debris much faster than other skimmers, and also automatically provides a controlled dosage of chlorine to the pool water. A lifetime panel warranty is included.



[www.scpuk.com](http://www.scpuk.com)

## Pontoon's Cayman

At the Barcelona international pool show in October, Pontoon conducted the world-wide launch of its Cayman automatic pool cleaner. Designed in-house, the product combines a new filtering mechanism with what the company says is its renowned reliability – based on models already with customers.



[www.pontoon.fr / info@pontoon.fr](http://www.pontoon.fr / info@pontoon.fr)

## Zodiac's G4

The G4 pool cleaner from Zodiac is designed for long-lasting efficient operation and offers the following benefits:

- The diaphragm, exclusive to Zodiac, is claimed to suck up all types of debris efficiently
- The automatic valve continually controls the suction rate to suit the filtration rate of an individual pool
- A leaf trap is included
- The product comes with a winter hose storage bag.



[www.zodiac-poolcare.com](http://www.zodiac-poolcare.com)

## Spatex Exhibitors

### Emco, Stand U176

Pool overflow gratings and poolside accessories.

[www.emcok.co.uk](http://www.emcok.co.uk)

### Emmelkamp BV, Stand U212

Infra-red saunas and heaters.

[www.emmekampbv.nl](http://www.emmekampbv.nl)

### Endless Pools, Stand U235

Swimming exercise machines.

[www.endlesspools.com](http://www.endlesspools.com)

### Epco, Stand U181

ABS/uPVC pipework systems.

[www.epco-plastics.com](http://www.epco-plastics.com)

### ESG Pool Ventilation Stand U116

Full pool-hall ventilation systems for commercial applications, including dehumidification, heating and fresh air. [www.esgpcv.co.uk](http://www.esgpcv.co.uk)

### Etatron (UK), Stand L140

Water analysis and dosing systems.

[www.etatron.co.uk](http://www.etatron.co.uk)

### Euroby, Stand U206

Specialists in sludge treatment, dewatering and drying. [www.euroby.com](http://www.euroby.com)

### Eurospapoolnews.com Stand U152

Online and printed publications for the European pool and spa sectors.

[www.eurospapoolnews.com](http://www.eurospapoolnews.com)

### Fairlocks Pool Products Stand L162



Making its debut at the Fairlocks stand is the 2.2m square fully tiled Profile mosaic spa, which comes complete with all fixtures and fittings and is ready for installation in-

doors or out.

Also on display will be the new high-efficiency low-cost 'Heatinverter' heat pumps. Incorporating inverter technology, the company says they are a first in the UK pool market, and offer COP figures which are 15-20% higher than conventional units.

As UK partners of Ocea Automatic Covers in the UK and Ireland, Fairlocks is introducing the new green-tinted solar slat, claimed to be a good environmental choice when covering a pool. Each cover is custom-made, and is recognised as a safety cover by the French AFNOR standards.

[www.fairlocks.co.uk](http://www.fairlocks.co.uk)

### Freedom Leisure, Stand U208

At Freedom Leisure, the emphasis is on encouraging dealers to take advantage of the company's showroom model discount programme for gazebos. It is also offering a new clear cedar spa step for under £50, enabling dealers to offer it as a giveaway where needed to clinch the sale.

[www.freedom-leisure.com](http://www.freedom-leisure.com)



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# Middle East POOL

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## Starline Monoblock

The Starline Monoblock is manufactured from a solid sandwich construction of vinyl ester. This is claimed to make it especially strong, stable, durable and easy to maintain. Starline delivers the pool completely pre-assembled to the customer's location and installation is extremely quick and efficient. The pools are supplied in various sizes, from compact to very spacious. Customers can opt for an integrated Roldeck, Romana or



Carré stairs and choose either white or sky blue. All Monoblock swimming pools are fitted with a child safety ledge that supports the Starline Roldeck along the ledge of the swimming pool.

[www.starline.info](http://www.starline.info) / [mz@starline.info](mailto:mz@starline.info)

## Spatex Exhibitors

### Golden Coast Stands L107 & L109

Once again taking the largest stand at Spatex, Golden Coast is showing a number of new products for the first time in the UK. Among the highlights are a "greatly enhanced" 2008 Marquis Spas hot tubs range, the first UK demonstration of the Waterco MultiCyclone centrifugal filter, and the first showing of the PoolOptix intruder surveillance system for pools and leisure centres. The stand will host four models from Marquis Spas, displaying features such as integral internal and external lighting, a built-in home-cinema entertainment system, and a new external cabinet design and colour (cedar, driftwood and the new mocha). There is also the option for different tongue-and-groove patterning, combining both horizontal and vertical sections. The 'Constellation' lighting system has underwater colour-changing LED lights built into the interior of the spa to give a constantly changing colour wash to the water. These are synchronised with similar external lights on each side of the cabinet, making the spa a feature in its own right - wherever its location. A range of saunas from the Tylö range will also be on display, along with an Elysee 4F steam room.

[www.goldenc.com](http://www.goldenc.com)

### Grando UK, Stand L116

Pool covers.

[www.buckinghampools.com](http://www.buckinghampools.com)

### H2O Fun, Stand U186

Online retailer of pools, spas, pool and spa accessories, chemicals and covers.

[www.h2ofun.co.uk](http://www.h2ofun.co.uk)

### Hanovia, Stand L114

Hanovia will be showing its SwimPure UV treatment system. Optimised using computational fluid dynamics (CFD) modelling software to ensure better UV distribution and better performance, its in-line design also reduces installation costs. Experts will also be on hand at the stand to provide technical expertise and answer UV-related questions.

[www.hanovia.com](http://www.hanovia.com)

### Heatsaver, Stand U154

Liquid pool cover for commercial and domestic pool applications. [www.heatsaver.co.uk](http://www.heatsaver.co.uk)

### Heatstar, Stand U141

Two brand new products will be shown at the Heatstar stand (shared with Astral UK, the company's distributor). The Pegasus 200 dehumidifier is larger than the existing 100 model, and is floor-mounted. And introducing a new brand name to the Heatstar fold is the Gemini, which features the latest fan technology enabling the fan itself to take up less space while offering greater efficiency.

[www.heatstar.com](http://www.heatstar.com)

### Heritage Pools, Stand U106

A first-time exhibitor in its own right, Heritage

Pools believes there is a growing demand among non-trade visitors to Spatex to be able to see a supplier that offers a complete design-and-build service as opposed to individual components. Heritage will have details of a number of completed projects on display; visitors will be able to see them displayed on a large screen complete with every aspect of their construction methods. The company will also be promoting its Premier Granite arm, which uses the shotcrete wet concrete system for sprayed concrete pool walls and floors.

[www.heritagepools.co.uk](http://www.heritagepools.co.uk)

### HWP UK, Stand U188

Spa parts and accessories.

### Innotec Supplies (UK) Stand U180

Adhesives and other fixing materials.

[www.innotecworld.com](http://www.innotecworld.com)

### Institute of Swimming Pool Engineers (ISPE), Stand L172

Technical training institute for the UK swimming pool industry.

[www.ispe.co.uk](http://www.ispe.co.uk)

### Invarmex, Stand L130

Stainless-steel pools for commercial applications. [www.invarmex.com](http://www.invarmex.com)

### ITS Europe, Stand U158

The waterproof eXact EZ meter from ITS is designed to give fast water chemistry results for both residential and commercial pools without having to take a water sample to a pool shop. The instrument tests for 19 parameters, and uses test strips containing the exact quantity of reagents required.

[www.sensafe.com](http://www.sensafe.com)

### Jak Water Systems Stand U160

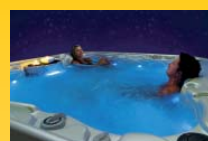
The Melpool pool-care and Pool Power ranges can be seen for the first time on the JAK Water Systems stand. Melpool is intended specifically for distribution via specialist pool shops, and applies to indoor and outdoor private pools, with disinfection, pH and alkalinity control, flocculants, algae control, stabilisers, winter preparation and equipment all catered for. The Pool Power range has been designed for sale through other outlets, and focuses on smaller temporary seasonal pools. [www.jakwater.co.uk](http://www.jakwater.co.uk)

### Knightwood Leisure Stand U198

Portable spas, deck-level spas and pool step units. [www.knightwoodleisure.co.uk](http://www.knightwoodleisure.co.uk)

### LA Spas Distribution Stand U199

Spas and hot tubs from the LA Spas range. [www.laspas.co.uk](http://www.laspas.co.uk)





## Centrifugal water filtration

Highlight of the Waterco stand is the MultiCyclone centrifugal filter, featured by other companies and winner of the sustainability award at the 2007 Barcelona pool show. Waterco says the product is ideal as a pre-filter and will extend the life of any existing filter – including sand, diatomaceous earth or cartridge filters. It will filter out 80% of the incoming sediment before it enters the main filtration system. The end result is that the filter is said to require less cleaning, and saves water, money and time.



[www.waterco.eu](http://www.waterco.eu) / [info@waterco.eu](mailto:info@waterco.eu)

## Zodiac's Powerpac

The PSA-Zodiac group is launching Powerpac 3, a new model in the Powerpac range. With a power of 11kW, it is designed for heating swimming pools of between 40 and 75m<sup>3</sup>.

The range now consists of three models: Powerpac 1, 6.6kW; Powerpac 2, 7.8kW; Powerpac 3: 11kW. One of its major advantages is a claimed COP of 5 thanks to the incorporation of a new PSA condenser that uses R410A refrigerant.



[www.psa-zodiac.com](http://www.psa-zodiac.com) / [info@psa-net.com](mailto:info@psa-net.com)

## Aspid

AstralPool widens its range of automatic floor cleaners by launching the Aspid, an aspiration (suction) floor cleaner, easy to install and to use. It stands out for its innovative design and attractive price. It incorporates a matt. It is articulated, which allows it to be easily moved around. In addition, it incorporates a deflecting ring which, when correctly fitted into the piping, avoids obstruction.



[www.astralpool.com](http://www.astralpool.com)

## Wider range of thatched gazebos from Lapa

The Lapa Company, a specialist in thatched gazebos, has launched a new oval model to maximise internal space while maintaining the product's aesthetic appeal, according to the company. Five sizes are on offer, and flexible design enables the company can offer multiple entrances or configurations. A full range of complementary accessories is available, and the timber for the gazebos is from Forestry Stewardship Council (FSC) approved sources.

[www.thelapacompany.co.uk](http://www.thelapacompany.co.uk)



## Pools for small spaces

Magiline has expanded its product range with the MAGismile, a compact pool that is designed for small spaces. The new range includes pools that can be 5-7.66m in length and 3-3.66m in width – ideal for where space is at a premium. A 2-in-1 module combines a counter-current swim unit and a high-performance patented filtration unit. A selector switch is claimed to make it easy to go from one to the other. Options include a heat pump, integrated safety cover and above-ground cover.

[www.magiline.fr](http://www.magiline.fr) / [contact@magiline.fr](mailto:contact@magiline.fr)

## Cleaning kit

Hach Company, which makes the AquaChek Pool & Spa Test Strips, has launched a Dealer Starter Kit for its new TruTest Digital Test Strip Reader. Designed to create a convenient all-in-one pack for pool and spa retailers, the Dealer Starter Kit includes six TruTest Digital Test Strip Readers, six blister-carded bottles of TruTest Pool & Spa Test Strips, a point-of-sale display and a 'ceiling dangler' packaged in a single box. Directions are available in 15 languages.



[www.aquachek.com](http://www.aquachek.com)

## Solar heating

The German solar heating specialists, Solar-Ripp®, are co-ordinating their sales in Britain through wholesalers «Procopi UK Ltd» in Marden (Kent).

There will be, from 2008, the new Modul system, which will be tailor-made to the requirements of the swimming pool trade. As few as five different modules can be combined to



systems of the required size. As a new service, Solar-Ripp® also offers a pool water temperature calculation tool called TCAS. The hourly weather data from 7,700 measuring stations provide parameters like global radiation, outside temperature, relative humidity, wind speed and local precipitation.

[info@solarripp.com](mailto:info@solarripp.com) / [www.solarripp.com](http://www.solarripp.com)

## Spatex Exhibitors

### Leisure Time Spa, Stand L187

Consumer-packed spa care systems.

[www.leisuretimespa.co.uk](http://www.leisuretimespa.co.uk)

### Leisurerite UK, Stand L174

Spatex sees the launch of Leisurerite UK's latest spa model, the Venetian. This was launched in Australasia in the middle of 2007, and its success has resulted in it being included in the UK range. It is available in two formats, the Deluxe and the Entertainer, and seats 6/7 people with two recliners. With a 24-hour circulation pump and two boost pumps, it is controlled by a Balboa GL2000 system. The Venetian is also equipped with ozone, aromatherapy and an air blower. In addition, the Entertainer version comes with a CD/radio, two waterfalls, stainless-steel jets and an LED light system.

[www.leisurerite.co.uk](http://www.leisurerite.co.uk)

### Lifesaver Pool Fence Stand U186

Pool safety fences.

[www.piscine-barriere.com](http://www.piscine-barriere.com)

### Lovibond, Stand L122

Water testing systems.

[www.tintometer.com](http://www.tintometer.com)

### Luxury Living (UK Distribution), Stand U217

Hot tubs, saunas, gazebos, garden houses, swimming pools and garden furniture.

[www.luxurylivingproducts.com](http://www.luxurylivingproducts.com)

### Marine AV, Stand U174

Waterproof stereos, iPod interfaces, speakers and televisions for swimming pools, spas, bathrooms, saunas and general outdoor use; plus iPod cases that float and are fully waterproof to a depth of 3m.

[www.marine-audio.com](http://www.marine-audio.com)

### Master Spas Europe Stand L184

Extensive range of hot tubs, with prices from £7000 to £15,000.

[www.masterspas.co.uk](http://www.masterspas.co.uk)

### Meaco (UK), Stand U146

Pool dehumidifiers.

[www.meaco.com](http://www.meaco.com)

### Menega, Stand L154

Pool hall heating, dehumidification and ventilation systems.

[www.menega.co.uk](http://www.menega.co.uk)

### Mini-B, Stand L179

Alternative to scuba diving equipment for underwater repair.

[www.mini-b.com](http://www.mini-b.com)

### Nsure, Stand U184

Insurance cover.

[www.nsure.co.uk](http://www.nsure.co.uk)

### OASE, Stand L124

Swimming pool covers.

[www.oase.be](http://www.oase.be)

### OCEA, Stand L146

Automatic pool covers.

[www.ocea.be](http://www.ocea.be)

### Original Style, Stand U170

UK ceramic tile manufacturer.

[www.originalstyle.com](http://www.originalstyle.com)

### Pacemaker Wells, Stand U109

Marble pool lining.

[www.pacelite.co.uk](http://www.pacelite.co.uk)

### Palintest, Stand L102

Testing equipment for pool and spa water.

[www.palintest.com](http://www.palintest.com)

### Paragon Pool Services Stand U200

Aqua Gard automatic safety covers and Aqua Top automatic slatted covers.

[www.paragonpoolservices.co.uk](http://www.paragonpoolservices.co.uk)

### Paramount Pools, Stand L101

Increasing its stand size this year, Paramount Pools is exhibiting a number of new products for 2008.

A major highlight is expected to be a new Jacuzzi filtration pump that offers a two-year unconditional warranty – even if the pump runs dry. In fact, Paramount intends to display a pump 'running dry' at the show! An indoor heat pump will also be shown, which director Steve Martin says is an industry first, and will help alleviate complaints from neighbours about noisy equipment. Also being shown is a new solar heating system called Poolsolar, which Steve says is easy to install – even for the customer.

[www.paramount-pools.co.uk](http://www.paramount-pools.co.uk)

### Pentagon Tiles, Stand U172

Distributor for wall and floor tiles.

[www.pentagon-tiles.co.uk](http://www.pentagon-tiles.co.uk)

### Piscinelle UK, Stand L147

Above-ground pools and accessories.

[www.piscinelle.co.uk](http://www.piscinelle.co.uk)

### Plastic Extruders, Stand U103

Anti-slip matting for poolside and changing rooms.

[www.plastex.co.uk](http://www.plastex.co.uk)

### Plastica UK, Stand U130

Distributor of swimming pools and spas, and a full range of related products and accessories.

[www.plasticapools.com](http://www.plasticapools.com)

### Pollet Pool Group, Stand L192

Green is the colour for Pollet at this year's Spatex. First up is the IntelliFlo pump – claimed to be the most advanced and innovative around, reducing energy consumption by 90% and reckoned to deliver the longest service life of any pump in its class. IntelliFlo monitors and controls its operation and senses and adjusts to changing demands and pool conditions. Another new addition is the MultiCyclone pre-filtration system, winner of the sustainability award at the Barcelona pool show. Meanwhile, Heat Perfector heat pumps use ambient air temperature to heat the pool at a lower cost and are said to be 500% more effective than conventional electric heaters.

Pollet is also including the Fairlocks Vac Head in its 2008 line up.

[www.ppgeurope.com](http://www.ppgeurope.com)

### Pool & Spa Enclosures Stand U201

Enclosures for pools and spas.

[www.poolandspaenclosures.com](http://www.poolandspaenclosures.com)

### Pool & Spa Magazines Stand L142

Trade and consumer magazines for the UK pool and spa sector.

[www.poolandspaindustry.co.uk](http://www.poolandspaindustry.co.uk)

### Digitally-controlled plastic electric heaters

Pahlén have developed a new series of electric heaters made of plastic with digital control, where the desired pool temperature can easily be set and the current pool temperature is shown in an LED display. In addition to an overheating protection and a flow switch, the heater has a built-in contactor, that simplifies the connection of the heater. The heating element is made of titanium and the casing of the heater is made of glassfibre-reinforced polypropylene. The electric heaters are available with outputs of 3, 6, 9, 12 and 15kW, and are supplied with union couplings for connection to 50mm diameter pipework.



[www.pahlen.com](http://www.pahlen.com) / [info@pahlen.se](mailto:info@pahlen.se)



### Waterlift launches the first waterlift for everybody

The launching and commercialisation of the AP-Signature Waterlift represents a reinvention of the current systems used for getting into a swimming pool, and it combines elements of both the conventional ladder, and the complex access systems for handicapped people. By combining the best of both, it is the perfect solution for getting into and out of a swimming pool without any effort, both for people with limited mobility as well as for any user. The company has designed waterlift using the best technology which makes it easy to use and integrate with the pool surroundings, so as to reduce its visual impact.

[www.astralpool.com](http://www.astralpool.com)

### 4Seasons covers up

Conforming to the NF P90-308 standard, Aquaguard is a soft pool cover made by Technics & Applications that slides on lateral tracks fitted on the pool surround – or below the coping for a more discrete solution. The company claims very fast operation for the cover – 30 seconds for an 8 x 4m pool – and there is an automatic safety lock-out facility. The cover can be built into a dry pit, and is suitable for non-standard pool shapes

such as kidney or oval. The cover winds on to a small-diameter reel that enables you to install it



[www.aquatop.be](http://www.aquatop.be)



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## Spatex Exhibitors

### Pool Cover International Stand L148

Pool and spa enclosures in a wide range of sizes.  
[www.swimex.co.uk](http://www.swimex.co.uk)

### Poollock, Stand L132

Swimming pool safety covers and slatted covers.  
[www.poollock.com](http://www.poollock.com)

### Pool Pebbles/Sofikitis Pool-Stone, Stand U213

Available under the Swimming Pool-Bead label, Pebble Bead is an Australian product that is hailed as a "major advance in pool finishing technology". Combining small beads of silica and glass, it is said to provide a stunning shimmering effect to the pool water, particularly in sunlight. The product is available in a range of colours. The company has a team of experienced applicators and is happy to provide a quotation to pool contractors.  
[www.pool-stone.co.uk](http://www.pool-stone.co.uk)



### Poolsafe, Stand U113

Rubberised pool surround surfaces.  
[www.poolsafe.co.uk](http://www.poolsafe.co.uk)

### Pristine Blue, Stand U139

Water analysis and maintenance software.  
[www.pristineblue.co.uk](http://www.pristineblue.co.uk)

### Procopi UK, Stand L106

Being a launch venture and seen for the first time at Spatex, Procopi UK is featuring a number of new products across the pool and spa spectrum. Listed highlights include the Procopi Polymer Pool system in 1.0, 1.25 and 1.5m heights, designed for rapid assembly; pool fittings in colours such as light blue, dark blue, Caribbean green, beige, black and grey to match either the automatic cover or liner; Mojito hot tub range; Climexel heat pumps; and the Star Vac II electric pool cleaner.

[www.procopiuk.co.uk](http://www.procopiuk.co.uk)

### Prominent Fluid Controls UK Stand L150

UV and ozone water treatment systems, electro-chlorination systems, dosing pumps and tanks, and chemical controllers.

[www.prominent.co.uk](http://www.prominent.co.uk)

### Pro-Swim Chemicals Stand U120

Wide range of chemicals for pools and spas.  
[www.pro-swim.co.uk](http://www.pro-swim.co.uk)

### Riochem, Stand U229

On display at the Riochem stand is the TinyLab handheld water-testing instrument, which can be used for all standard testing parameters. It can also read chlorine levels up to 50ppm.

[www.riochem.com](http://www.riochem.com)

### Riomay Solar Heating Stand U164

Riomay will be showing details of a "ground-breaking" hybrid energy installation combining solar thermal technology with ground source heating. Thought to be the first commercial installation of its kind in the UK, the project is expected to lead to a number of other innovative schemes.

[www.riomay.com](http://www.riomay.com)

### Safety Cover Sales Stand L145

A working example of the Save-T 3 cover will be shown, incorporating the Big Red motor that was introduced in 2007. On the stand will also be examples of the new track available for 2008.

A qualified safety cover engineer will be manning the stand to discuss any installation queries or forthcoming projects with customers.

[www.swimmingpoolsandcovers.co.uk](http://www.swimmingpoolsandcovers.co.uk)

### Safety Surfaces, Stand L175

Safety surfaces for pool surrounds.

### SCP (UK), Stand L178

Distributor of swimming pools and spas, and all associated products and accessories.

[www.scpool.com](http://www.scpool.com)

### SCS/EEG, Stand U190

### Seko, Stand U133

Chemical dosing pumps.

[www.seko.com](http://www.seko.com)

### Senlac Stone, Stand U163

Stone copings and pool surrounds.  
[www.senlacstone.co.uk](http://www.senlacstone.co.uk)

### Senlac Stone, Stand U163

Stone copings and pool surrounds.  
[www.senlacstone.co.uk](http://www.senlacstone.co.uk)

### Siemens Water Technologies Stand L110

Stranco equipment and systems for monitoring, dosing and controlling pool water.

[www.stranco-leisure.co.uk](http://www.stranco-leisure.co.uk)

### Softub UK, Stand U204

Portable hot tubs.

[www.softub.co.uk](http://www.softub.co.uk)

### Solar-Ripp, Stand L126

As stated in the News section, Solar-Ripp will be distributing its solar heating products through the new Procopi UK during 2008. The new Modul system available from this year enables installers to combine different modules in order to create systems of the required size.

[www.solarripp.com](http://www.solarripp.com)

### Solupiscinas, Stand U225

Swimming pool heat pumps.

[www.solupiscinas.com](http://www.solupiscinas.com)

### Splash Spas, Stand L185

New products and services from Splash Spas include the M-Spa, an inflatable spa with four massage jets, availability in two colours, and a recommended retail price of less than £1000. Also being shown is the ecoONE enzyme-based spa water cleaning and sanitising kit with three months' worth of products included. The company is also announcing a new online spa chemicals and accessories mail order website for dealers to buy a complete range of spa products including filters, chemicals, cover-lifters, replacement covers, toys and lights – all with no minimum order value.

[www.splashspas.co.uk](http://www.splashspas.co.uk)

### Splasherpools, Stand U193

Above-ground splasher pools.

[www.splasherpools.com](http://www.splasherpools.com)

### Sprayed Concrete Services Stand U131

Sprayed concrete pool shells, pool finishes and stretch ceilings.

[www.sprayed-concrete.co.uk](http://www.sprayed-concrete.co.uk)

### Stack 'M High, Stand U144

[www.stackmhigh.com](http://www.stackmhigh.com)





# DIARY

Here is Eurospapoolnews' definitive list of all the key UK and European pool and spa events you should have in your diaries for 2008

## EGYPT POOL 2008

from 01/03/2008 to 03/03/2008 - CAIRO  
info@aquathermeg.com  
www.aquathermeg.com

## PROFESSIONAL SPA - UK

from 02/03/2008 to 04/03/2008 - LONDON  
www.professionalbeauty.co.uk

## POOL 2008 - Turkey

from 06/03/2008 to 09/03/2008 - ISTANBUL  
interteks@interteks.com  
www.interteks.com

## POOL SALON 2008 - Russia

from 11/03/2008 to 14/03/2008 - MOSCOW  
aqua-therm@msi-fairs.com  
www.poolsalon.info

## INTERBASS 2008 - Russia

from 20/03/2008 to 23/03/2008 - MOSCOW  
iny@mvk.ru  
www.interbass.ru

## MEPOOL - U.A.E.

from 14/04/2008 to 16/04/2008 - DUBAI  
tcfdmxb@emirates.net.ae  
www.mepool.com

## JARDINOVA 2008 - Spain

from 16/04/2008 to 19/04/2008 - MALAGA  
info@fycma.com  
www.jardinova.es

## GARDENERS' WORLD LIVE - UK

from 11/06/2008 to 15/06/2008 - BIRMINGHAM  
www.bleebirmingham.com

## SPASH POOL AND SPA TRADE SHOW - Australia

from 30/07/2008 to 31/07/2008 - GOLD COAST  
david@intermedia.com.au  
www.splashexpo.com.au

## GLEE - UK

from 21/09/2008 to 23/09/2008 - BIRMINGHAM  
glee@emap.com  
www.bleebirmingham.com

## LIW - UK

from 23/09/2008 to 25/09/2008 - BIRMINGHAM  
www.liw.co.uk

## INTERBAD 2008 - Germany

from 15/10/2008 to 18/10/2008 - STUTTGART  
frank.roeder@messe-stuttgart.de  
www.interbad.de

## PISCINE 2008 - France AQUALIE - WELLGREEN

from 18/11/2008 to 21/11/2008 - LYON  
piscine2006@sepelcom.com  
www.piscine-expo.com

## INTERNATIONAL POOL, SPA, PATIO EXPO - USA

from 18/11/2008 to 20/11/2008 - LAS VEGAS  
help@poolandspaexpo.com  
www.poolandspaexpo.com

## SPLASH 2008 - Quebec

from 20/11/2008 to 21/11/2008 - LAVAL  
info@acpq.com  
www.acpq.com/splash/index.htm

Eurospapoolnews cannot take responsibility for the accuracy of the information in this Diary. Visitors are urged to check all details of exhibitions with the respective organisers in case event dates have been altered or an event postponed/cancelled.

## Dirt Devil Robot

For the 2008 season, GLI is offering the Dirt Devil Catalyst robot pool cleaner exclusively in Europe. The Catalyst analyses the pool and is reckoned to be able to clean it completely in three hours. It has a cleaning rate of 16m<sup>3</sup>/hr and comes with foam brushes suitable for all surfaces, including liner, tiles and polyester shell. The bag, which can filter down to 5 microns, is claimed to be able to suck up algae. The cable is 15m long, and the Catalyst weighs 9.5kg. A two-year guarantee is offered.



rmjinternational@wanadoo.fr

## Dealer starter kit

RMJ International offers a kit that includes a robot and a supporting vacuum-cleaner for this season 2008. The PoolSprint cleans a 60 m<sup>2</sup> pool in three hours. Equipped with a 17 m floating electric-cable, 2 very low voltage motors (driving and filtration) without carbon under gyro housings (24 VDC) for a weight of 8 kgs only, the PoolSprint presents itself as the most compact and easy to use robot. Its suction power (16m<sup>3</sup>/h) and Dacron filter bag (2 microns) helps in retaining 95% of impurities of the pool. It combines with



the vacuum cleaner PoolBroom that works with batteries and adapts to all the telescopic poles. It is perfect to spot clean the pool, steps and even your pool automatic cover tank.

www.aquachek.com

## Cobra cleans up for Aquatron

Aquatron has developed a chlorine generator designed to be installed inside the company's robotic pool cleaners. Called COBRA (chlorine on-board remote activation), the system manufactures chlorine directly in the swimming pool while the cleaner is in operation. Aquatron says that Cobra is more cost-effective than traditional in-line chlorinators installed in the circulating pipework of a pool, because it works even if the pump and filtration system are not functioning.



tomer@aquatron.us / www.aquatron.us

## Spatex Exhibitors

### Splasherpools, Stand U193

Above-ground splasher pools.

[www.splasherpools.com](http://www.splasherpools.com)

### Sprayed Concrete Services Stand U131

Sprayed concrete pool shells, pool finishes and stretch ceilings.

[www.sprayed-concrete.co.uk](http://www.sprayed-concrete.co.uk)

### Stack 'M High, Stand U144

[www.stackmhigh.com](http://www.stackmhigh.com)

### Suntrap Systems, Stand U143

The Aqua Spa Lift designed for above-ground pools and spas will be displayed for the first time in the UK on the Suntrap Systems stand. Manually operated and battery-assisted, the Spa Lift is certified for a person up to 181kg in weight, and will clear a wall 102cm high. The company will also be showing the manual EZ Pool Lift for commercial and home installation. Finally comes the Aqua Portable Pro Lift, which is fully automatic and is operated by waterproof remote control to lower the disabled user steadily into the pool. This unit also has a lifting capacity of 181kg. Also on show is the Suitmate swimwear dryer, designed to remove 95% of water from a swimsuit in less than ten seconds, without using any heat.

[www.suntrap-systems.co.uk](http://www.suntrap-systems.co.uk)

### Swimming Pool News Stand U123

Monthly magazine for the UK pool and spa trade.

[www.swimmingpoolnews.co.uk](http://www.swimmingpoolnews.co.uk)

### Technical Lining Solutions Stand U188

Technical Lining Solutions will be exhibiting the Flag pool membrane for the first time at Spatex 08. This enables them to offer an on-site welded liner service by Flag-trained technicians. The membrane can be welded to any shape of swimming pool – both commercial and domestic – and comes in a wide range of colours and patterns.

[www.swimmingpoolsandcovers.co.uk](http://www.swimmingpoolsandcovers.co.uk)

### The Mosaic Company Stand U115

Wide range of mosaic tiles for pool and spa applications.

[www.mosaiccompany.co.uk](http://www.mosaiccompany.co.uk)

### Thermalec, Stand U111



A new range of heat pumps has joined the Thermalec portfolio of swimming pool and spa heating products. Ranging in power from 4.5 to 60kW, they are said to be suitable for pools of 20 to 150m<sup>2</sup>. The company says its heat pump is built to the same high standards

that characterise its pool heater range.

[www.thermalec.co.uk](http://www.thermalec.co.uk)

### Topline Water Chemistry, Stand U122

Chemical controllers, UV systems and chemical dosing for pools and spas.

[www.topline.uk.net](http://www.topline.uk.net)

### Unipools, Stand U107

The one-piece composite self-cleaning pool from Compass – claimed to be the only self-cleaning pool in the UK – will be shown at the Unipools stand. New for 2008 from Unipools is an even more comprehensive range of repair products for pipework and pools as well as pressure-testing and leak tracing equipment, and crack and skimmer repair systems for concrete pools. As usual, a range of impactful product demos will take place on the stand.

[www.unipools.com](http://www.unipools.com)



### Waterco Europe, Stand L170

Highlight of the Waterco stand is the MultiCyclone centrifugal filter...Read our article on page 13

[www.waterco.eu](http://www.waterco.eu)

### Watertronics Environmental Services, Stand U147

Chemical treatment, lighting, and pool and spa controls.

### Waxman Ceramics Stand U183

Distributor of tiles and mosaic tiles.

[www.waxmanceramics.co.uk](http://www.waxmanceramics.co.uk)

### Weser, Stand L166

Coping stones, paving, balustrades and Roman columns.

[www.weser.fr](http://www.weser.fr)

### Zodiac Pool Care Europe Stand L135

The PSA heating and dehumidification systems will be on the Zodiac stand, along with Baracuda and Polaris automatic swimming pool cleaners, Clearwater automatic water treatment systems and the new-look pH perfect. [www.zodiac.com](http://www.zodiac.com)



If you are launching brand-new products or services at Spatex, and they have not been featured above, please email details to [sdelany@eurospapoolnews.com](mailto:sdelany@eurospapoolnews.com), and we will do our best to include them in our online post-Spatex review on the Eurospapoolnews.com website.



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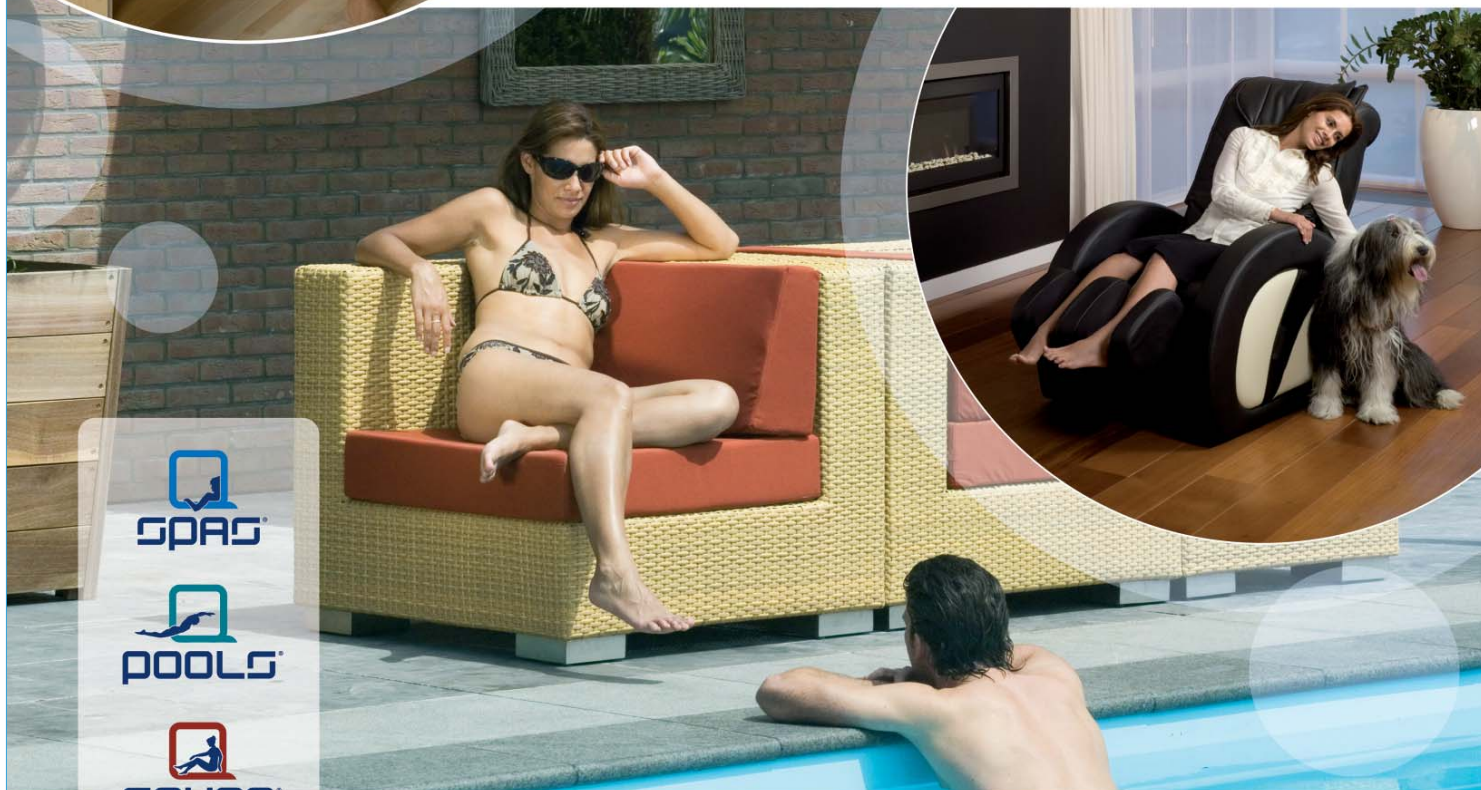


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